

| Contract Name | Vendor Name | Contract Type | Catalog Discount | Contract Classification |
|----------------------|---|----------------------|-------------------------|--------------------------------|
| 40282 | AAA Flag and Banner Mfg. Co., Inc. | Catalog | Free Freight | Flags |
| 40296 | ABC School Equipment dba Platinum Visual Systems | Catalog | 28% - 50% | Furniture and Fixtures |
| 40255 | Advanced Healthstyles Fitness Equipment Inc. dba Advanced Exercise Equipment | Catalog | 0% - 20% | Athletic |
| 40297 | Agati, Inc. | Catalog | 40% - 50% | Furniture and Fixtures |
| 40345 | Ahern Rentals, Inc. | Catalog | 10% over cost | Equipment |
| 40272 | All Star Sales Events, LLC | Catalog | 35% | Maintenance |
| 40298 | American Seating Company | Catalog | 50% - 60% | Furniture and Fixtures |
| 40216 | Apple, Inc. | Catalog | Ed Code Discount | Computer Hardware |
| 40201 | ARC Imaging Resources | Catalog | 5% - 20% | Art Supply |
| 40322 | Archway Systems, Inc. | Catalog | | Computer Software |
| 40325 | ASC Direct West, Inc. dba ASC Direct, Inc. | Catalog | 22% | Computer Software |
| 40299 | Aurora Storage Products, Inc. | Catalog | 6.5% - 54.5% | Shelving |
| 40286 | Bedrock Sports, Inc. dba California Pro Sports | Catalog | 10% | Athletic |
| 40194 | Bibliotheca ITG, LLC | Catalog | 20% - 50% | RFID |
| 40195 | Big Hairy Dog Information Systems | Catalog | 5% | POS |
| 40324 | Biopac Systems, Inc. | Catalog | 10% | Computer Software |
| 40171 | Brocade | Catalog | 55% | Computer Hardware |
| 40290 | Cart Mart, Inc | Catalog | 22% | Vehicles |

Contract Description

Exterior and Interior School Flags
Whiteboards, Tackboards, Display Cases

Exercise Equipment

Library Furniture, Lounge Furniture

Material handling
Janitorial Supplies and Equipment
Student Area Furniture

Computer Equipment

Art Equipment and Supplies

Management and Application Software
Management and Application Software

Shelving

Sports Equipment

Library Equipment

Point of Sale Equipment
Management and Application Software
IT Network Equipment

Electric Carts

Contract Detailed Description

Exterior Flags from 4'x6' up to 20' x 30' including State of California 6'x10' flag; Interior Flags from 12" x 18" with wood staff and tip to 16" x 2' with Hanger Pole including State of California Flag 2'x3' and Flag Accessories (various).

Whiteboards, Bulletin Boards, ENO Interactive Whiteboard and Display Cases. Turnkey solution available.

Cardio Equipment; Strength Equipment; Free Weights; Yoga and Exercise Items

Study area furniture including, study carrels, study tables and computer study tables. Seating including reading table chairs. Lounge seating including sofas, chairs, loveseats and waiting area benches. Desks including service and office desks.

Material Handling equipment: balers; compactors' fork land personnel boom lifts; gondolas and hoppers; replacement parts and general equipment.

Restroom Supplies (Toilet Seat Covers, Toilet Tissue, Paper Towels)

Handed tablet arm chairs, separate desks and chairs, loose public seating, fixed seating and spectator seating.

Computers including: iMac desktops, laptops and tablets (iPads). Computer peripherals including mouse, keyboards and portable hard drives.

Art equipment and supplies including: storage bins; self portrait mirror taboret; art projectors; aluminum easels, light box; paint brushes; mat cutters; rulers; compasses; foam board; cutting mats.

Apple/MAC Software Programs, Windows Programs/Graphics, Windows Programs/Training Tools, Windows Programs/Management Tools, Windows Programs/Science Program, Windows Programs/Music Program, Windows Programs/Productivity, Windows Programs/Utilities

Language Lab Training Software

Library shelving including four post and case style shelving. High density storage systems including Times 2 (x2), mobile with steel frames and floor track (manual mechanical assist or powered options), and flat storage for artwork.

Volleyball Equipment, Indoor; Volleyball Equipment, Outdoor; Badminton Equipment; Tennis Equipment; Archery Equipment; Football Equipment; and Baseball Equipment.

RFID tags and tracking equipment for Library books including: staff workstation; book detection system; self check out system with credit card payment; mobile staff station with RFID reader wand; book drop bin and system software.

Box office ticketing point of sale (POS) equipment including: display; software; barcode reader; cash drawer; card stock printer for tickets and supplies.

Student Biology Lab Software

Networking Switches and Hardware

Flatbed carts, burden carries and trailers. Personnel electric carts for four (4), six (6) and eight (8) passengers. High capacity electric utility carts. All terrain gas utility cart. Replacement tires and ball hitch.

| Contract Manufacturer | Services Provided | Chargeable GL | BOT Initiator | BOT Date |
|--|--------------------------|----------------------|----------------------|-----------------|
| Annin | Yes | FFE | Harbor | 04/03/2013 |
| ABC School Equipment, Platinum Visual Systems, Forbo, ENO | Yes | FFE | Districtwide | 12/11/2013 |
| LifeFitness - Cardio Equipment; Spri - Yoga and Exercise Items | No | FFE | Southwest | 09/12/2012 |
| Agati | Yes | FFE | Districtwide | 12/11/2013 |
| Genie and JLG | Yes | FF&E | City & Southwest | 09/02/2015 |
| Paper Source | No | FFE | Southwest/Trade | 01/16/2013 |
| American Seating Company | Yes | FFE | Districtwide | 12/11/2013 |
| MAC, Apple | Yes | FFE | Valley | 10/05/2011 |
| Dick Blick, Helix, just rite, Kolpfenstein, Artograph, Logan, Richeson, Martin, Daylight, Safco, Winsor & Newton, Fletcher, Acme, GBC, Olfa, Alvin | No | FFE | City | 08/10/2011 |
| Apple/MAC, Microsoft, Adobe, Computrace, Symantec | No | FFE | East/Pierce/PMO | 10/08/2014 |
| ReLANpro | No | FFE | East/Pierce/PMO | 10/08/2014 |
| Aurora Storage Products | Yes | FFE | Districtwide | 12/11/2013 |
| Volleyball-Bison; Badminton-Yonex; Tennis-Gamma; Archery-Escalade; Football-Fisher, Schuit and Wilson; Baseball-Easton and DeMarini | Yes | FFE | City | 06/12/2013 |
| Bibliotheca ITG, LLC | No | FFE | East | 06/15/2011 |
| Big Hairy Dog Information Systems | No | FFE | Southwest | 07/13/2011 |
| Biopac Systems, Inc. | No | FFE | East/Pierce/PMO | 10/08/2014 |
| Brocade | Yes | FFE | District | 12/15/2010 |
| Club Car, Yale Chase | Yes | FFE | Valley/Harbor | 07/10/2013 |

| Contract Expiration Date | Contract Minimum | Contract Maximum | Purchase Order Issued | Required to Spend | Capacity Available |
|---------------------------------|-------------------------|-------------------------|------------------------------|--------------------------|---------------------------|
| 04/03/2016 | \$ 500.00 | \$ 1,000,000.00 | \$ 28,904.93 | \$ - | \$ 971,095.07 |
| 12/11/2016 | \$ - | \$ 1,000,000.00 | \$ 123,811.58 | \$ - | \$ 876,188.42 |
| 09/12/2017 | \$ 13,568.00 | \$ 2,000,000.00 | \$ 496,861.78 | \$ - | \$ 1,503,138.22 |
| 12/11/2016 | \$ - | \$ 1,000,000.00 | \$ 99,416.07 | \$ - | \$ 900,583.93 |
| 09/02/2018 | \$ - | \$ 5,000,000.00 | \$ - | \$ - | \$ 5,000,000.00 |
| 01/17/2016 | \$ 100.00 | \$ 3,000,000.00 | \$ - | \$ 100.00 | \$ 3,000,000.00 |
| 12/11/2016 | \$ - | \$ 1,000,000.00 | \$ - | \$ - | \$ 1,000,000.00 |
| 10/05/2016 | \$ 17,844.88 | \$ 10,000,000.00 | \$ 436,730.21 | \$ - | \$ 9,563,269.79 |
| 08/10/2016 | \$ 4,126.75 | \$ 1,000,000.00 | \$ 35,186.68 | \$ - | \$ 964,813.32 |
| 10/08/2017 | \$ - | \$ 2,000,000.00 | \$ 115,329.00 | \$ - | \$ 1,884,671.00 |
| 10/08/2017 | \$ - | \$ 2,000,000.00 | \$ 95,159.00 | \$ - | \$ 1,904,841.00 |
| 12/11/2016 | \$ - | \$ 1,000,000.00 | \$ - | \$ - | \$ 1,000,000.00 |
| 06/12/2018 | \$ 500.00 | \$ 3,000,000.00 | \$ 271,671.63 | \$ - | \$ 2,728,328.37 |
| 06/15/2016 | \$ 75,810.28 | \$ 2,000,000.00 | \$ 191,639.94 | \$ - | \$ 1,808,360.06 |
| 07/13/2016 | \$ 16,365.00 | \$ 2,000,000.00 | \$ - | \$ 16,365.00 | \$ 2,000,000.00 |
| 10/08/2017 | \$ - | \$ 2,000,000.00 | \$ - | \$ - | \$ 2,000,000.00 |
| 12/15/2015 | \$ 60,000.00 | \$ 100,000,000.00 | \$ - | \$ 60,000.00 | \$ 100,000,000.00 |
| 09/07/2016 | \$ 1,943.00 | \$ 3,000,000.00 | \$ 17,113.20 | \$ - | \$ 2,982,886.80 |

| Street | City | State | Zip | Vendor Contact |
|--|--|----------------|-------------------------|--|
| 8955 National Blvd. 1451 E. Sixth Street | Los Angeles Corona | CA CA | 90034 92879 | Lee Ozment Cindy Ruiz |
| 861 Southpark Drive #100 | Littleton | CO | 80120 | Rick Moser |
| 1219 West Lake Street | Chicago | IL | 60607 | Tim Macal |
| P.O. Box 271390 5482 Wilshire Blvd., Suite 200 401 American Seating Center | Las Vegas Los Angeles Grand Rapids | NV CA MI | 89127 90036 49504 | George Gadbois Natalie Whitaker Kenneth Sitarz |
| 12545 Riata Vista Circle, 198-31ES | Austin | TX | 78727 | Tiger Leonard |
| 616 Monterey Pass Road | Monterey Park | CA | 91754 | Ed LeNoue |
| 2134 Main Street, Suite 160 2700 Vanderbilt Lane | Huntington Beach Redondo Beach | CA CA | 92648 90278 | Linda Grubb Ralf Porankiewicz |
| 600 South Lake Street | Aurora | IL | 60506 | Linda Braverman |
| 1740 Palos Verdes Drive N | Harbor City | CA | 90710 | Kim Karsh |
| 5000 Miller Court East | Norcross | GA | 30071 | Dave Noll |
| 3205 Ramos Circle 42 Aero Camino 130 Holger Way | Sacramento Goleta San Jose | CA CA CA | 95827 93117 95134 | Karen Page Brett Denaro Steve Lee |
| 24366 Swartz Drive | Lake Forest | CA | 92630 | Angel Melendrez |

| Vendor Title | Phone | Mobile | Fax |
|---|--|---------------|------------------------------|
| Inside Sales Sales and Estimating | 310-276-1178 951-817-2200 | | 310-276-0467 951-817-9900 |
| Commercial Fitness Consultant | | 310-500-5300 | 310-227-8868 |
| Customer Service | 312-829-1477 | | 312-829-8249 |
| Strategic Account Manager/Special Projects CEO Western Regional Sales Manager | 702-368-6793 323-386-3666 | 562-244-2493 | 562-697-3744 877-453-8352 |
| | 800-800-2775 | 512-674-6828 | |
| Account Manager | 323-383-8414 | | |
| Business Sales Manager CEO | 714-374-0440 310-735-4275 | | 714-374-0301 |
| Sales Representative | 800-444-4594 | | 714-843-9202 |
| President | 310-548-6012 | | 310-548-4438 |
| Account Manager, Southwest Region | 877-207-3127 x152 | 951-837-7045 | |
| Senior Sales Representative Sales Executive Sales Representative | 800-377-7776 805-685-0066 949-463-1679 | 503-572-8987 | 916-368-1411 805-685-0067 |
| Account Manager | 949-597-2094 | | 949-597-0018 |

| Email | FCO Contact Name | FCO Contact Phone | FCO Contact Email |
|--|---|--|--|
| lozment@aaafalg.com cruiz@pvsusa.com | Rowena Mel Martinez | 310-276-1178 951-817-2214 | rowena@aaafalg.com mmartinez@abcse.com |
| rmoser@advancedexercise.com | Laura Wildey | 303-996-0048 x1000 | lwildey@advancedexercise.com |
| tmacal@agati.com | Elaine Elam | 312-829-1977 | eelam@agati.com |
| georgedg@ahern.com dana@allstarsalesevents.com kenneth.sitarz@amseco.com | Cyndi Stockwell Natalie Whitaker Judy Smith | 702-367-6793 323-386-3666 616-732-6892 | cyndis@ahern.com dana@allstarsalesevents.com judi.smith@amseco.com |
| tiger@apple.com | Sarah Watson | 800-800-2775 ext. 46616 | HiEdWestAR@apple.com |
| ed.lenoue@e-arc.com | Thidar Dwyer | 800-950-3729 x309 | thidar.dwyer@e-arc.com |
| linda@archwaysystems.com ralf@ascd.us | Linda Grubb Ralf Porankiewicz | 714-374-0440 310-735-4275 | linda@archwaysystems.com ralf@ascd.us |
| linda@yamadaenterprises.com | Kim Wohead | 630-264-4522 | kwohead@richardswilcox.com |
| calprosports@aol.com | Carmen Montoya | 310-548-6012 | calprosports@aol.com |
| d.noll@bibliotheca.com | Alison Nolan | 877-207-3127 | a.nolan@bibliotheca.com |
| karenp@bighairydog.com brett@biopac.com stevelee@brocade.com | Paula Hess Brett Denaro Steve Lee | 916-368-3939 805-685-0066 949-463-1679 | admin@bighairydog.com brett@biopac.com stevelee@brocade.com |
| angel.melendrez@cartmart.com | Salvador Rios | 760-744-4420 | sal@cartmart.com |

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|-------|---|---------|----------------|------------------------------|
| 40320 | CCT Technologies, Inc. dba Computerland of Silicon Valley | Catalog | 10% | Computer Software |
| 40209 | Charles Music Store | Catalog | 20% - 57% | Music |
| 40254 | Clean Fuel Connection, Inc. | Catalog | 26.5% - 36.24% | Clean Fuel Charging Stations |
| 40300 | Community Products LLC dba Community Playthings | Catalog | 3% | Childcare |
| 40182 | Computer Comforts, Inc. | Catalog | 40% | Furniture Classroom |
| 40174 | Corporate Spaces, Inc. dba CSI Fullmer | Catalog | 50% | Outdoor Furniture |
| 40315 | Corporate Spaces, Inc. dba CSI Fullmer | Catalog | 25% - 30% | Furniture and Fixtures |
| 40342 | Corporate Spaces, Inc. dba CSI Fullmer | Catalog | 50% | Outdoor Furniture |
| 40260 | Crestron Electronics, Inc. | Catalog | 50% | Audio Visual Equipment |
| 40307 | Dave Smith Enterprises, Inc. dba Hospital Associates | Catalog | 10% - 30% | Nursing |
| 40268 | Dell Marketing L.P | Catalog | 5% | Computer Hardware |
| 40234 | Dell Marketing L.P. | Catalog | 11.5% | Computer Hardware |
| 40236 | Dell Marketing L.P. | Catalog | 11.5% | Computer Hardware |
| 40237 | Dell Marketing L.P. | Catalog | 30% | Audio Visual Equipment |
| 40179 | Diamond Drapery Co., Inc. | Catalog | 10% - 16% | Window Coverings |
| 40200 | Dick Blick Company | Catalog | 20% | Art Supply |
| 40330 | Diebold, Incorporated | Catalog | | Scanning Services |
| 40283 | Digital Telecommunications Corporation | Catalog | 25% - 50% | Phones |
| 40319 | Dirango LLC | Catalog | | Computer Software |

Management and Application Software

Musical Instruments

Clean Fuel Charging Stations & Software

Children's Furniture and Equipment
Computer Tables

Outdoor Site Furniture

Specialty Fixtures and Magazine Racks

Durable Outdoor Furniture

A/V Control and Automation Systems

Clinic Equipment

Computers, Laptops, and Peripheral Equipment

Data Storage & Associated Hardware

Server Hardware
Audio Visual Data Projectors
Window Coverings

Art Equipment and Supplies
Security identification card system

VOIP Services and Hardware

Management and Application Software

Apple/MAC Software Programs, Windows Programs/Graphics, Windows Programs/Management Tools, Windows Programs/Music Programs, Windows Programs/Productivity, Windows Programs/Utilities

Band and orchestral musical instruments including: drums and drum sets; timpani sets; flutes; piccolos horns; clarinets, congas and cymbals. Electric musical instruments including: guitars and pianos. Instrument supplies including woodwind reeds; strings

Bollard Mounted Charging Units; Pole Mounted Charging Units; Wall Mounted Charging Units; Charging Unit Options and Service Plans

ALL PRODUCTS DROP-SHIP ONLY - Tables, Couch, Chairs, Doll Beds/High Chairs, Changing Tables, Wall-Mounted Shelf-Diaper Organizer, Baby Cribs and Accessories, Coat Locker

Powered computer tables that automatically retract flat screen monitors to allow for lecture mode in the classroom.

Outdoor furniture including metal chairs, cafeteria style stools and tables, metal and concrete benches, planters, bike racks and outdoor umbrellas.

Worktables, Waste Receptacles, Magazine and Literature Racks, Display Cases, Costumers, Garment Hangers, Racks and Hooks

Outdoor site furniture including concrete and metal: tables; benches; trash receptacles; table umbrellas; and bike racks.

Software: Crestron Products Master Control Unit or Centra Processing Unit. Three (3") inches to 24" TPMC products.

Enterprise-wide software licensing fee (N/C). 5 Year warranty on Crestron products including parts and labor).

Power Examination Tables, Manual Examination Tables, Medical Workstation, Medical Sterilization Equipment, Carts and Cabinets, Seating, Lighting

Desktop computers, laptop/notebook computers, peripheral equipment and accessories

Storage Appliances including Direct Attached Storage (DAS), Storage Area Network (SAN), Network Attached Storage(NAS); Traditional File Server Configuration and Digital Storage Tape.

Servers including entry level, rack mount servers, high end servers, Blade Servers and software licenses. Services are included for installation and extended warranties.

Ultra Short Throw Projectors, DLP. Standard Throw Projectors, DLP. Large Venue Projectors, DLP.

Solar shades; blackout shades; horizontal blinds; and, vertical blinds.

Art equipment and supplies including: storage bins; self portrait mirror taboret; art projectors; aluminum easels, light box; paint brushes; mat cutters; rulers; compasses; foam board; cutting mats.

Voice Over Internet Protocol (VOIP) services and hardware. Cloud-based VOIP phone system. Hosted PBX services.

Local PBX services, telephones, and accessories.

Apple/MAC Software Programs, Windows Programs/Graphics, Windows Programs/Management Tools, Windows Programs/Music Programs, Windows Programs/Productivity, Windows Programs/Utilities

| | | | | |
|---|-----|--------------|-----------------|------------|
| Adobe, Apple, Microsoft, Sassafras,Avid,Computrace, Symantec | No | FFE | East/Pierce/PMO | 10/08/2014 |
| Ludwig, Nova, Vic Firth, Majestic, Jupiter, Yamaha, Fox, Amati, Selmer, Grover, Adams, Toca, Dunlop, Vater, Wuan, Fender, Stuart Dunbel, Chatier, Rico Rea, RigoHi, Gem, Buffet | No | FFE | Mission | 09/07/2011 |
| Coulomb Technologies | Yes | Construction | Southwest | 08/08/2012 |
| Community Playthings | Yes | FFE | Districtwide | 12/11/2013 |
| Computer Comforts, Inc. | Yes | FFE | District | 03/23/2011 |
| Landscape Forms, Janus Et Cie, Quick Crete, Lite Crete, Anamavi | No | FFE | Southwest | 01/12/2011 |
| Peter Pepper | Yes | FFE | East/Southwest | 08/06/2014 |
| Wausau Tile, Leisure Craft | Yes | FF&E | Harbor | 09/02/2015 |
| Crestron Electronics, Inc. | Yes | FFE | District IT | 10/03/2012 |
| Midmark, AkroMils, Detecto, Exergen, Follett, Graham Field, Lakeside, Miltex, Pedigo, Rubbermaid, Wallach, Welch Allyn | Yes | FFE | Valley | 12/11/2013 |
| Dell, Samsung, Pro-Tech, Protect, Western Digital, Chief, Planar, Touchsystems, Cables To Go, Ergotron, Targus, Kensington | Yes | FFE | District | 11/07/2012 |
| Dell Marketing L.P. | No | FFE | District | 03/07/2012 |
| Dell Marketing L.P. | Yes | FFE | District | 03/07/2012 |
| Dell | No | FFE | District | 04/11/2012 |
| Mechoshade, American Draperies, Medio | Yes | Construction | Mission | 03/23/2011 |
| Dick Blick, Helix, just rite, Kolpfenstein, Artograph, Logan, Richeson, Martin, Daylight, Safco, Winsor & Newton, Fletcher, Acme, GBC, Olfa, Alvin | No | FFE | City | 08/10/2011 |
| | No | | Districtwide | 06/10/2015 |
| NEC | Yes | FFE | Valley | 05/01/2013 |
| Adobe, Apple, Biopac Microsoft, Sassafras,Avid,Computrace, Symantec, Parallels, Issist, Vbrick, Equitrac, Wavefunction, Cambridge | No | FFE | East/Pierce/PMO | 10/08/2014 |

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|------------|----|-----------|----|---------------|----|------------|----|-----------|----|---------------|
| 10/08/2017 | \$ | - | \$ | 2,000,000.00 | \$ | 20,268.65 | \$ | - | \$ | 1,979,731.35 |
| 09/07/2016 | \$ | 42,954.63 | \$ | 2,000,000.00 | \$ | 51,883.67 | \$ | - | \$ | 1,948,116.33 |
| 08/08/2017 | \$ | 59,354.53 | \$ | 3,000,000.00 | \$ | 56,008.84 | \$ | 3,345.69 | \$ | 2,943,991.16 |
| 12/11/2016 | \$ | - | \$ | 1,000,000.00 | \$ | - | \$ | - | \$ | 1,000,000.00 |
| 03/23/2016 | \$ | 17,975.00 | \$ | 1,000,000.00 | \$ | 145,285.89 | \$ | - | \$ | 854,714.11 |
| 01/12/2016 | \$ | 28,610.40 | \$ | 1,000,000.00 | \$ | 408,989.52 | \$ | - | \$ | 591,010.48 |
| 08/06/2019 | \$ | - | \$ | 500,000.00 | \$ | 4,495.47 | \$ | - | \$ | 495,504.53 |
| 09/02/2018 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |
| 10/04/2017 | \$ | 3,000.00 | \$ | 2,500,000.00 | \$ | - | \$ | 3,000.00 | \$ | 2,500,000.00 |
| 11/06/2018 | \$ | 5,000.00 | \$ | 500,000.00 | \$ | 60,916.24 | \$ | - | \$ | 439,083.76 |
| 11/08/2017 | \$ | 5,000.00 | \$ | 15,000,000.00 | \$ | 143,447.63 | \$ | - | \$ | 14,856,552.37 |
| 03/07/2017 | \$ | 10,000.00 | \$ | 20,000,000.00 | \$ | 105,143.98 | \$ | - | \$ | 19,894,856.02 |
| 03/07/2017 | \$ | 10,000.00 | \$ | 20,000,000.00 | \$ | - | \$ | 10,000.00 | \$ | 20,000,000.00 |
| 04/12/2017 | \$ | 2,745.00 | \$ | 3,000,000.00 | \$ | - | \$ | 2,745.00 | \$ | 3,000,000.00 |
| 03/23/2016 | \$ | 7,501.00 | \$ | 2,000,000.00 | \$ | 44,080.35 | \$ | - | \$ | 1,955,919.65 |
| 08/10/2016 | \$ | 4,126.75 | \$ | 1,000,000.00 | \$ | 1,254.54 | \$ | 2,872.21 | \$ | 998,745.46 |
| 06/10/2020 | \$ | - | \$ | 200,000.00 | \$ | - | \$ | - | \$ | 200,000.00 |
| 05/01/2018 | \$ | 1,000.00 | \$ | 3,000,000.00 | \$ | 388,396.96 | \$ | - | \$ | 2,611,603.04 |
| 10/08/2017 | \$ | - | \$ | 2,000,000.00 | \$ | - | \$ | - | \$ | 2,000,000.00 |

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|----------------------------------|--------------|----|-------|-------------------|
| 482 W. San Carlos Street | San Jose | CA | 95110 | Jeff Koh |
| 421 N. Glendale Avenue | Glendale | CA | 91206 | George Sallustio |
| 127 La Porte Street, Unit M | Arcadia | CA | 91006 | Enid Joffe |
| PO Box 2 | Ulster Park | NY | 12487 | Gillian Swinger |
| 367 Columbia Memorial Pkwy. | Kemah | TX | 77565 | Steve Fleischmann |
| 131 North El Molino, Ste 170 | Pasadena | CA | 91101 | Barbara Schroeder |
| 131 N. El Molino Ave., Suite 170 | Pasadena | CA | 91101 | Barbara Schroeder |
| 131 N. El Molino Ave. #170 | Pasadena | CA | 91101 | Barbara Schroeder |
| 5660 Katella Avenue #150 | Cypress | CA | 90630 | Brenda Brook |
| 2886 E. Blue Star Street | Anaheim | CA | 92806 | Amy Annis |
| One Dell Way, RR8-06 | Round Rock | TX | 78762 | Dave Otto |
| One Dell Way, RR8-06 | Round Rock | TX | 78762 | Dave Otto |
| One Dell Way, RR8-06 | Round Rock | TX | 78762 | Dave Otto |
| One Dell Way, RR8-06 | Round Rock | TX | 78762 | Dave Otto |
| 7439 Lampson | Garden Grove | CA | 92841 | Joe Jurlin |
| P.O. Box 1267 | Galesburg | IL | 61402 | Kristin Dwyer |
| 7733 Lemona Avenue | Van Nuys | CA | 91405 | Ron Hall |
| 6131 West San Vicente Blvd. | Los Angeles | CA | 90048 | Diran Yanikian |

| | | |
|--------------------------------|---------------------|---------------------------|
| Account Executive | 408-519-3240 | 510-333-4140 408-519-3260 |
| Owner | 818-242-6597 | 310-801-7529 818-242-1214 |
| President | 626-445-1445 x100 | 626-533-2225 626-445-1450 |
| | 800-777-4244 | 800-336-5947 |
| | 310-474-1010 | 310-629-2349 310-474-5935 |
| | 626-486-2266 | 213-910-2331 626-486-2271 |
| Sr. Account Manager | 626-486-2266 | 213-910-2331 626-486-2271 |
| Senior Account Manager | 213-910-2331 | 626-486-2271 |
| Education Market Dev. Manager | 800-827-2188 x18063 | 562-338-0528 |
| Director of Strategic Accounts | 714-632-6939 | 818-404-6171 714-632-7113 |
| Account Executive | 661-775-0373 | 805-377-4342 512-283-0525 |
| Account Executive | 661-775-0373 | 805-377-4342 512-283-0525 |
| Account Executive | 661-775-0373 | 805-377-4342 512-283-0525 |
| Account Executive | 661-775-0373 | 805-377-4342 512-283-0525 |
| | 714-761-4543 | |
| Sales Representative | 800-828-4548 | 800-621-8293 |
| Account Manager | 818-951-5312 | 951-265-1518 818-446-7012 |
| Owner | 323-786-3008 | 323-930-0158 |

| | | | |
|---|--|---|---|
| jkoh@cland.com | Derek Wong | 408-519-3209 | dwong@cland.com |
| george@charlesmusicstore.com | George Sallustio | 818-242-6597 | george@charlesmusicstore.com |
| enidjoffe@cleanfuelconnection.com | Cindy Brown | 626-445-1445 x101 | cindybrown@cleanfuelconnection.com |
| gillianswinger@communityplaythings.com steve@computercomforts.com | Gillian Swinger Luci Capetillo | 800-777-4244 281-535-2288 | sales@communityplaythings.com luci@computercomforts.com |
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| amy@hospitalassociates.net | Jean Oliphant | 714-632-6939 | jean@hospitalassociates.net |
| dave_otto@dell.com | Ann Magda Leena | 866-380-3355 x4163314 | ann_magda_leena@dell.com |
| dave_otto@dell.com | Ann Magda Leena | 866-380-3355 x4163314 | ann_magda_leena@dell.com |
| dave_otto@dell.com dave_otto@dell.com j.jurlin@diamonddrapery.com | Ann Magda Leena Ann Magda Leena Joe Jurlin | 866-380-3355 x 4163314 866-380-3355 x4163314 714-761-4543 | ann_magda_leena@dell.com ann_magda_leena@dell.com j.jurlin@diamonddrapery.com |
| k.dwyer@dickblick.com | Amanda Morgan | 800-447-1892 x5274 | accountsreceivable@dicblick.com |
| rhall@digitaltel.com | Barbara Woillard | 818-951-5300 | bwoillard@digitaltel.com |
| diran@dirango.com | Diran Yanikian | 323-786-3008 | diran@dirango.com |

| | | | | |
|-------|---|---------|-------------|------------------------|
| 40235 | EMC Corporation | Catalog | 15% - 60% | Computer Hardware |
| 40276 | Empire Chemical Co., Inc. dba Empire Cleaning Supply | Catalog | 20.5% - 33% | Maintenance |
| 40346 | Empire Transportation, Inc. | | | Vehicles |
| 40312 | Engineered Storage Systems, Inc. | Catalog | 4% - 45% | Lockers |
| 40238 | Epson America, Inc. | Catalog | 56% | Audio Visual Equipment |
| 40306 | Everest Expedition, LLC dba The Worden Company | Catalog | 33% - 58% | Furniture Library |
| 40180 | Ferguson Enterprises, Inc. | Catalog | 5% | Appliances |
| 40198 | First Fire Systems, Inc. | Catalog | 20% | Audio Visual Equipment |
| 40256 | Fitness Ventures International LLC dba Advantage Fitness Products | Catalog | 15% - 30% | Athletic |
| 40247 | FrontRow Calypso, LLC | Catalog | 20% | Audio Visual Equipment |
| 40261 | FrontRow Calypso, LLC | Catalog | 5% - 10% | Audio Visual Equipment |
| 40328 | Garaventa (Canada) Ltd. d/b/a Garaventa Lift | Catalog | 25% | Furniture and Fixtures |
| 40196 | Golden Star Technology dba GST | Catalog | 8% | POS |
| 40197 | Golden Star Technology dba GST | Catalog | 16% - 40% | Audio Visual Equipment |
| 40267 | Golden Star Technology dba GST | Catalog | 5% - 30% | Computer Hardware |
| 40280 | Golden Star Technology dba GST | Catalog | 30% | Equipment |
| 40293 | Golden Star Technology dba GST | Catalog | 15% | Furniture Office |
| 40321 | Golden Star Technology dba GST | Catalog | 4.85% | Computer Software |

Data Storage & Associated Hardware

Janitorial Supplies and Equipment

Shuttle services

Locker Equipment

Audio Visual Data Projectors

Library Furniture

Appliances

A/V Equipment

Fitness Exercise Equipment

A/V Sound Amplification System

A/V Control and Automation Systems

Emergency rescue chair equipment

Point of Sale Equipment

A/V Equipment

Computers, Laptops, and Peripheral Equipment

Uninterrupted Power Supply

Ergonomic Equipment

Management and Application Software

Storage Appliances including Direct Attached Storage (DAS), Storage Area Network (SAN), Network Attached Storage (NAS); Traditional File Server Configuration and Digital Storage Tape.

Janitorial Equipment; Janitorial Supplies; Restroom Equipment; Restroom Supplies; Floor Mats

Metal Lockers, Phenolic Lockers, and Locker Benches.

Ultra Short Throw Projectors, LCD. Standard Throw Projectors, LCD. Large Venue Projectors, LCD.

Student study carrels and tables, library desking products, seating and lounge furniture

Appliances for administrative office, commercial food service areas, laundry facilities and science laboratories including: refrigerators and freezers, ranges and vent hoods, microwave ovens, dishwashers, coffee makers, garbage disposals and ice machines.

Audio visual equipment including: mounting hardware (uni-struts, wall mounts and projector mounts); assistive listening devices; overhead projectors and projection screens; high definition cameras; flat panel video displays; DVD/VHS combined players; Blue Ray/DVD combined player; audio visual control systems (Crestron, Extron); microphones; speakers, amplifiers; interactive lecterns.

Cardio Equipment; Yoga and Exercise Items.

Sound Amplification System: Sensor (Infrared); Receiver/Transmitter; Charging Station; Accessories; Whole Room System Type 1 (Small Rooms), Type 2 (Medium Rooms) and Type 3 (Large Rooms)

A/V Control & Automation Systems: Master Control Unit or Central Processing Unit. User Interface Types: Wall-mounted Control Panel, Keypad and Volume Control, Touch panel. Secure Equip. Box, Wall Plate, Interconnecting cables, power supplies & speakers.

Evacuation Chairs, Portable Wheelchair Lifts

Box office ticketing point of sale (POS) equipment including: display; software; barcode reader; cash drawer; card stock printer for tickets and supplies.

Audio visual equipment including: mounting hardware (uni-struts, wall mounts and projector mounts); assistive listening devices; overhead projectors and projection screens; high definition cameras; flat panel video displays; DVD/VHS combined players; Blue Ray/DVD combined player; audio visual control systems (Crestron, Extron); microphones; speakers, amplifiers; interactive lecterns.

Desktop Computers; Laptop/Notebook Computers; Peripheral Equipment and Accessories

Type II Uninterruptible Power Supply: 10kW to 75kW Power Supply Units. 10kW/kVA to 75kW/kV Units (N + 1) Power Supply Units

Monitor Arms

Apple/MAC Software Programs, Windows Programs/Graphics, Windows Programs/Training Tools, Windows Programs/Management Tools, Windows Programs/Science Program, Windows Programs/Music Program, Windows Programs/Productivity, Windows Programs/Utilities

| | | | | |
|---|-----|-----|----------------------|------------|
| EMC Corporation | No | FFE | District | 03/07/2012 |
| Rubbermaid, Unger, IPC, Spartan Chemical Co., Bobrick, Baywest and Anderson Matting | Yes | FFE | Southwest/Trade | 01/16/2013 |
| | No | | Districtwide | 09/02/2015 |
| Republic, Alan Lewis, Lyon | Yes | FFE | Valley/Mission | 06/11/2014 |
| Epson | No | FFE | District | 04/11/2012 |
| The Worden Company | Yes | FFE | Districtwide | 12/11/2013 |
| Bosch, Summit, Amana, Gaggenau, Bunn-O-Matic, Insinkerator, Viking, Turbo Air, Waring, Manitowoc, Dexter, Labconco, Thermo Scientific, Suitemate, Dyson | No | FFE | District | 01/12/2011 |
| Chief, Listen Technology, Panasonic, NEC, Epson, DaLite, Elite, Elmo, Vaddio, Polycom, Sharp, Toshiba, Sony, Crestron, Oppo, Bi-Amp, Shure, Lifesize, Crown, DWI, Krueger International, Middle Atlantic, | Yes | FFE | Trade/Mission/Harbor | 07/13/2011 |
| Star Trac - Cardio Equipment. Spri - Yoga and Exercise Items | Yes | FFE | Southwest | 09/12/2012 |
| FrontRow | No | FFE | District | 05/09/2012 |
| FrontRow | Yes | FFE | District IT | 10/03/2012 |
| Garaventa | No | FFE | Districtwide | 04/15/2015 |
| Ready Theatre Systems | No | FFE | Southwest | 07/13/2011 |
| Chief, Listen Technology, Panasonic, NEC, Epson, DaLite, Elite, Elmo, Vaddio, Polycom, Sharp, Toshiba, Sony, Crestron, Oppo, Bi-Amp, Shure, Lifesize, Crown, DWI, Krueger International, Middle Atlantic, | Yes | FFE | Trade/Mission/Harbor | 07/13/2011 |
| Hewlett Packard, Lenovo, Toshiba, Samsung, Lacie, OCZ, Kingston, Planar | Yes | FFE | District IT | 11/07/2012 |
| Eaton | Yes | FFE | District | 02/06/2013 |
| Ergotron, BMS, Chief, Fellowes, Humanscale | Yes | FFE | Harbor/Pierce | 09/11/2013 |
| Apple/MAC , Microsoft, Adobe, Computrace, Symantec | No | FFE | East/Pierce/PMO | 10/08/2014 |

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|------------|----|------------|----|---------------|----|--------------|----|-----------|----|---------------|
| 03/07/2017 | \$ | 10,000.00 | \$ | 20,000,000.00 | \$ | 90,830.63 | \$ | - | \$ | 19,909,169.37 |
| 01/17/2016 | \$ | 1,000.00 | \$ | 3,000,000.00 | \$ | - | \$ | 1,000.00 | \$ | 3,000,000.00 |
| 09/02/2018 | \$ | - | \$ | 1,000,000.00 | \$ | - | \$ | - | \$ | 1,000,000.00 |
| 06/11/2019 | \$ | - | \$ | 1,000,000.00 | \$ | - | \$ | - | \$ | 1,000,000.00 |
| 04/12/2017 | \$ | 2,745.00 | \$ | 3,000,000.00 | \$ | - | \$ | 2,745.00 | \$ | 3,000,000.00 |
| 12/11/2018 | \$ | - | \$ | 1,000,000.00 | \$ | - | \$ | - | \$ | 1,000,000.00 |
| 01/11/2016 | \$ | 144,987.00 | \$ | 1,000,000.00 | \$ | 286,225.46 | \$ | - | \$ | 713,774.54 |
| 07/13/2016 | \$ | 67,814.61 | \$ | 5,000,000.00 | \$ | 226,367.11 | \$ | - | \$ | 4,773,632.89 |
| 09/12/2017 | \$ | 13,568.00 | \$ | 2,000,000.00 | \$ | 97,607.48 | \$ | - | \$ | 1,902,392.52 |
| 05/10/2017 | \$ | 4,031.60 | \$ | 2,000,000.00 | \$ | - | \$ | 4,031.60 | \$ | 2,000,000.00 |
| 10/04/2017 | \$ | 3,000.00 | \$ | 1,000,000.00 | \$ | - | \$ | 3,000.00 | \$ | 1,000,000.00 |
| 04/15/2020 | \$ | - | \$ | 500,000.00 | \$ | 6,428.82 | \$ | - | \$ | 493,571.18 |
| 07/13/2016 | \$ | 16,365.00 | \$ | 2,000,000.00 | \$ | 1,274.19 | \$ | 15,090.81 | \$ | 1,998,725.81 |
| 07/13/2016 | \$ | 67,814.61 | \$ | 8,000,000.00 | \$ | 4,151,545.46 | \$ | - | \$ | 3,848,454.54 |
| 11/07/2017 | \$ | 5,000.00 | \$ | 15,000,000.00 | \$ | 2,984,582.64 | \$ | - | \$ | 12,015,417.36 |
| 02/07/2018 | \$ | - | \$ | 2,000,000.00 | \$ | 1,116,138.26 | \$ | - | \$ | 883,861.74 |
| 09/11/2016 | \$ | 500.00 | \$ | 1,000,000.00 | \$ | 1,997.71 | \$ | - | \$ | 998,002.29 |
| 10/08/2017 | \$ | - | \$ | 2,000,000.00 | \$ | 312,911.27 | \$ | - | \$ | 1,687,088.73 |

| | | | | |
|-----------------------------------|--------------|----|------------|-----------------|
| 2101 Rosecrans Avenue, Suite 3200 | El Segundo | CA | 90245 | Steven Zad |
| 12821 S. Figueroa Street | Los Angeles | CA | 90061 | Robert Cronyn |
| 1038 W. Kirkwall Road | Azusa | CA | 91702 | Craig Renfrew |
| 3840 Kilroy Airport Way | Long Beach | CA | 90806 | Kim Reed |
| 199 East 17th Street | Holland | MI | 49423 | Linda Braverman |
| 2750 S. Towne Avenue | Pomona | CA | 91766 | Ron Luman |
| 6000 Venice Blvd. | Los Angeles | CA | 90034 | Bill Goebel |
| 1738 Berkeley Street | Santa Monica | CA | 90404 | Rob Newkirk |
| 2080 Lakeville Highway | Petaluma | CA | 94954 | Scott Coffee |
| 2080 Lakeville Highway | Petaluma | CA | 94954 | Scott Coffee |
| PO Box 1769 | Blaine | WA | 98234-1769 | Trevor de Jaray |
| 12881 166th Street | Cerritos | CA | 90703 | Annie Ujiki |
| 12881 166th Street | Cerritos | CA | 90703 | Randee Engle |
| 12881 166th Street | Cerritos | CA | 90703 | Annie Ujiki |
| 12881 166th Street | Cerritos | CA | 90703 | Randee Engle |
| 12881 166th Street | Cerritos | CA | 90703 | Annie Ujiki |

| | | | |
|--|------------------------------|--------------|--------------|
| District Manager | 310-341-1707 | 916-747-5146 | 310-414-1625 |
| President | 323-248-7772 | 310-766-6852 | 323-248-7760 |
| Sales Representative | 626-961-0961 | 626-533-6666 | 626-330-2235 |
| Sales Program Analyst | 562-290-5103 | | 562-997-5749 |
| Sales Representative | 714-843-9882 | | 714-843-9202 |
| | 909-465-1292 | | 909-613-1607 |
| Manager, Sales | 323-965-9300 | 951-295-9798 | 323-965-2700 |
| Channel Director - University Education & Key Accounts | 310-559-9949 | 562-331-4796 | 562-286-8020 |
| Regional Manager | 800-227-0735 x4908 | 775-750-6770 | |
| Regional Manager | 800-227-0735 x4908 | 775-750-6770 | |
| Sales Manager | 866-824-8314 or 604-594-0422 | 604-318-4488 | 604-594-9915 |
| Client Service Manager | 562-345-8755 | | 562-345-8714 |
| Lead - Client Services Manger | 562-345-8762 | 714-476-4994 | 562-345-8714 |
| Client Service Manager | 562-345-8755 | | 562-345-8714 |
| Client Service Manager | 562-345-8755 | | 562-345-8714 |
| Lead - Client Services Manager | 562-345-8762 | 714-476-4994 | 562-345-8714 |
| Client Service Manager | 562-345-8755 | | 562-345-8714 |

| | | | |
|--|---|---|--|
| steven.zad@emc.com | Steven Zad | 310-341-1707 | steven.zad@emc.com |
| cronyn@gmail.com | Wendy Hill | 310-217-7918 | wendy.empire@gmail.com |
| crenfrew@engineeredstorage.com kim_reed@ea.epson.com linda@yamadaenterprises.com | Sandra Lopez Frank Temple Theresa Scheffler | 626-961-0961 x201 562-290-5075 714-843-9882 x10 | slopez@engineeredstorage.com frank_temple@ea.epson.com theresa@yamadaenterprises.com |
| ron.luman@ferguson.com | Larry Martin | 909-613-1316 | larry.martin@ferguson.com |
| billg@firstfiresystems.com | Bill Goebel | 951-295-9798 | billg@firstfiresystems.com |
| rnewkirk@afproducts.com | Diane Tucker | 310-559-9949 x 109 | dtucker@afproducts.com |
| src@gofrontrow.com | Jafar Malik | 800-227-0735 x4881 | jsm@gofrontrow.com |
| src@gofrontrow.com tdejaray@garaventalift.com | Jafar Malik Kristy Porter | 800-227-0735 x4881 800-663-6556 | jsm@gofrontrow.com kporter@garaventalift.com |
| MSTeam@gstes.com | Philip Tu | 562-345-8733 | ptu@gstes.com |
| MSTeam@gstes.com MSTeam@gst.com | Philip Tu Philip Tu | 562-345-8733 562-345-8733 | ptu@gstes.com ptu@gstes.com |
| MSTeam@gstes.com MSTeam@gstes.com | Philip Tu Philip Tu | 562-345-8733 562-345-8733 | ptu@gstes.com ptu@gstes.com |
| MSTeam@gstes.com | Philip Tu | 562-345-8733 | ptu@gstes.com |

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|-------|---|------------------|-------------|--------------------------|
| 40301 | Haworth, Inc. | Catalog | 49% - 72% | Furniture and Fixtures |
| 40178 | Heritage Window Coverings, Inc. | Catalog | 30% - 50% | Window Coverings |
| 40172 | Hewlett-Packard (HP) Company | Catalog | 20% - 50% | Computer Hardware |
| 40226 | Hewlett-Packard (HP) Company | Catalog | 26% - 40% | Computer Hardware |
| 40227 | Hewlett-Packard (HP) Company | Catalog | 28% - 60% | Computer Hardware |
| 40252 | Huawei Enterprise USA, Inc. | Master Agreement | 15% - 85% | Audio Visual Equipment |
| 40329 | Identification and Security Integrators, Inc. | Catalog | 37% - 48% | Scanning Services |
| 40335 | Impact Construction Services, Inc. | | | Modular Building/Storage |
| 40219 | Interface Americas, Inc. | Catalog | 50% | Flooring |
| 40275 | Interline Brands, Inc. dba Cleansource | Catalog | 20% - 25% | Maintenance |
| 40302 | Irwin Seating Company | Catalog | 35% -45% | Furniture and Fixtures |
| 40270 | ITC Systems (USA), Inc. | Catalog | 15% - 100% | MFID |
| 40183 | J.K. Miklin, Inc. dba Yamada Enterprises | Master Agreement | 53% | Furniture Classroom |
| 40310 | J.K. Miklin, Inc. dba Yamada Enterprises | Catalog | 10% - 45% | Shelving |
| 40313 | J.K. Miklin, Inc. dba Yamada Enterprises | Catalog | 35% | Lockers |
| 40341 | J.K. Milklin d/b/a Yamada Enterprises | | | Outdoor Furniture |
| 40291 | Konica Minolta Business Solutions USA, Inc. | Catalog | Varies | MFID |
| 40190 | Krueger International, Inc. | Catalog | 45% | Furniture Classroom |
| 40284 | Krueger International, Inc. | Catalog | 54% | Furniture Classroom |
| 40303 | Krueger International, Inc. | Catalog | 28.7% - 56% | Furniture and Fixtures |
| 40304 | Landscape Forms, Inc. | Catalog | 5% | Outdoor Furniture |
| 40246 | Lightspeed Technologies, Inc. | Catalog | 22% - 45% | Audio Visual Equipment |

Office, Conference Room, Lounge Furniture, Student
Window Coverings
IT Network Equipment

Server Hardware

Data Storage and Associated Hardware

Video Conferencing Solutions
Security identification card system

Carpet Tile
Janitorial Supplies and Equipment
Student Area Furniture

Pay for Print Equipment and Services
Computer Tables

Shelving Equipment
Locker Equipment

Cost Per Copy Printing Equipment
Student Desks
Student Swivel Desks

Office, Conference Room, Lounge Furniture, Student

Site Furniture

A/V Sound Amplification System

Handed tablet arm chairs, separate desks and chairs, student support furniture, faculty support furniture, computer lab support furniture, study area tables, study area seating, individual & modular lounge products, office seating and storage, systems furniture, freestanding tables & desks, technology tools, executive area desking, seating and conference area, loose public seating, walls, floors

Solar shades; blackout shades; horizontal blinds; and, vertical blinds.

Networking Switches and Hardware

Servers including entry level, rack mount servers, high end servers, Blade Servers and software licenses. Services are included for installation and extended warranties

Storage appliances with 7.2, 9.6, and 14.4 TB storage area network (SAN); 12TB backup solutions and LTO tape drives.

Services include installation and labor and extended warranties.

Video Conferencing Equipment, licensing and associated support services - Point-to-point 1280 x 720 30fps which includes:

Codecs, camera, microphone and remote control

Carpet Tiles Medium to Heavy Duty; Carpet Tiles Light to Medium Duty; Molded Rubber wall base

Janitorial Equipment; Janitorial Supplies; Restroom Equipment; Restroom Supplies; Floor Mats

Lecture halls fixed seating, auditorium and spectator fixed seating

Direct IP Printing (Print Management Software, Site License for Unlimited Users); Mobile Printing Services; Campus One

Card Integration; User Cards

Powered computer tables that automatically retract flat screen monitors to allow for lecture mode in the classroom.

Light, Medium and Industrial Shelving, Cantilevered Shelving, Rotary Storage, High Density Mobile Storage Storage, Pallet

Racking and Warehouse Shelving, Miscellaneous Warehouse Items

Metal Lockers, Phenolic Lockers, and Locker Benches

Multi-function copiers and printers, supplies and warranties.

Double entry classroom and tablet arm chair desks. Teachers' chairs and ADA adjustable desks.

Student Desks, Swivel with Worksurface

Handed tablet arm chairs, separate desks and chairs, student support furniture, faculty support furniture, computer lab support furniture, study area tables, study area seating, individual & modular lounge products, office seating and storage, systems furniture, freestanding tables & desks, technology tools, executive area furniture, loose public seating, lecture hall & spectator seating, walls

ALL PRODUCTS DROP-SHIP ONLY - Loose and attached site furniture: tables, benches, shade units, trash and recycling receptacles.

Sound Amplification System: Speakers, Input Plates Panels; Sensor (Infrared); Receiver/Transmitter; Charging Station;

Remote Control; Accessories; Whole Room System Type 1 (Small Rooms), Type 2 (Medium Rooms) and Type 3 (Large Rooms)

| | | | | |
|--|-----|--------------|-----------------|------------|
| Haworth | Yes | FFE | Districtwide | 12/11/2013 |
| Mechoshade, American Draperies, Medio | Yes | Construction | Mission | 03/23/2011 |
| Hewlett-Packard | Yes | FFE | District | 12/15/2010 |
| Hewlett Packard | Yes | FFE | District | 02/08/2012 |
| Hewlett Packard | Yes | FFE | District | 02/08/2012 |
| Huawei Enterprise USA, Inc. | Yes | FFE | District IT | 07/11/2012 |
| | Yes | FF&E | Districtwide | 06/10/2015 |
| | No | | City | 09/02/2015 |
| Interface Americas, Inc. | No | Construction | Districtwide | 11/02/2011 |
| Rubbermaid, Spartan and Anderson | Yes | FFE | Southwest/Trade | 01/16/2013 |
| Irwin Seating Company | Yes | FFE | Districtwide | 12/11/2013 |
| GoPrint & ITC Systems; Go Print Mobile Powered by Breezy | Yes | FFE | Harbor | 01/16/2013 |
| ISE | Yes | FFE | District | 03/23/2011 |
| Aurora, Estey, Tenssco | Yes | FFE | Valley/Mission | 05/14/2014 |
| Lyon, Columbia | Yes | FFE | Valley/Mission | 06/11/2014 |
| | No | | Harbor | 09/02/2015 |
| Konica Minolta | Yes | FFE | Districtwide | 10/09/2013 |
| Krueger International, Inc. (KI) | Yes | FFE | Pierce | 04/13/2011 |
| Krueger International, Inc. | Yes | FFE | East | 06/12/2013 |
| Krueger International (KI) | Yes | FFE | Districtwide | 12/11/2013 |
| Landscape Forms | No | FFE | Districtwide | 12/11/2013 |
| Lightspeed Technologies, Inc. | No | FFE | District | 05/09/2012 |

| | | | | | | | | | | |
|------------|----|-----------|----|----------------|----|--------------|----|----------|----|---------------|
| 12/11/2016 | \$ | - | \$ | 10,000,000.00 | \$ | 2,103,038.85 | \$ | - | \$ | 7,896,961.15 |
| 03/23/2016 | \$ | 7,501.00 | \$ | 2,000,000.00 | \$ | 204,172.61 | \$ | - | \$ | 1,795,827.39 |
| 12/15/2015 | \$ | 60,000.00 | \$ | 100,000,000.00 | \$ | 1,585,109.23 | \$ | - | \$ | 98,414,890.77 |
| 02/08/2017 | \$ | 10,000.00 | \$ | 20,000,000.00 | \$ | 3,119,257.93 | \$ | - | \$ | 16,880,742.07 |
| 02/08/2017 | \$ | 10,000.00 | \$ | 20,000,000.00 | \$ | 651,401.58 | \$ | - | \$ | 19,348,598.42 |
| 07/11/2017 | \$ | 3,200.00 | \$ | 2,000,000.00 | \$ | - | \$ | 3,200.00 | \$ | 2,000,000.00 |
| 06/10/2020 | \$ | - | \$ | 200,000.00 | \$ | 14,647.16 | \$ | - | \$ | 185,352.84 |
| 09/02/2018 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |
| 11/03/2016 | \$ | - | \$ | 6,000,000.00 | \$ | - | \$ | - | \$ | 6,000,000.00 |
| 01/17/2016 | \$ | 100.00 | \$ | 3,000,000.00 | \$ | 2,075.44 | \$ | - | \$ | 2,997,924.56 |
| 12/11/2016 | \$ | - | \$ | 1,000,000.00 | \$ | - | \$ | - | \$ | 1,000,000.00 |
| 01/17/2018 | \$ | 5,000.00 | \$ | 5,000,000.00 | \$ | 104,004.27 | \$ | - | \$ | 4,895,995.73 |
| 03/23/2016 | \$ | 17,975.00 | \$ | 1,000,000.00 | \$ | 21,623.76 | \$ | - | \$ | 978,376.24 |
| 05/14/2019 | \$ | - | \$ | 1,000,000.00 | \$ | - | \$ | - | \$ | 1,000,000.00 |
| 06/11/2019 | \$ | - | \$ | 1,000,000.00 | \$ | 41,426.27 | \$ | - | \$ | 958,573.73 |
| 09/02/2018 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |
| 10/09/2018 | \$ | - | \$ | 1,000,000.00 | \$ | 261,434.16 | \$ | - | \$ | 738,565.84 |
| 04/13/2016 | \$ | 1,331.00 | \$ | 1,000,000.00 | \$ | 589,999.83 | \$ | - | \$ | 410,000.17 |
| 06/12/2018 | \$ | 500.00 | \$ | 3,000,000.00 | \$ | - | \$ | 500.00 | \$ | 3,000,000.00 |
| 12/11/2016 | \$ | - | \$ | 10,000,000.00 | \$ | 450,586.54 | \$ | - | \$ | 9,549,413.46 |
| 12/11/2018 | \$ | - | \$ | 1,000,000.00 | \$ | - | \$ | - | \$ | 1,000,000.00 |
| 05/10/2017 | \$ | 4,031.60 | \$ | 2,000,000.00 | \$ | - | \$ | 4,031.60 | \$ | 2,000,000.00 |

| | | | | |
|---|--|------------------|-------------------------|--|
| One Haworth Center 17902 Georgetown Lane 3000 Hanover Street | Holland Huntington Beach Palo Alto | MI CA CA | 49423 92627 94304 | Erin Christy Mark Samples Dan Mitchell |
| 3000 Hanover Street | Palo Alto | CA | 94304 | Thomas Light |
| 3000 Hanover Street | Palo Alto | CA | 94304 | Christine Rampino |
| 3965 Freedom Circle, 11th Floor 5850 Elba Place | Santa Clara Woodland Hills | CA California | 95054 91367 | Nick Guang Lu Stuart Meadows |
| 1111 Brand Avenue South, Suite 103 5635 Union Pacific Avenue PO Box 2429 | Los Angeles Commerce Grand Rapids | CA CA MI | 90017 90022 49501 | Kristina Wurtz Kimberly Bryant Clark Dudley |
| 2303 Camino Ramon, Ste. 142 16552 Burke Lane | San Ramon Huntington Beach | CA CA | 94583 92647 | Brenda Briseno Beth Hamilton |
| 16552 Burke Lane 16552 Burke Lane | Huntington Beach Huntington Beach | CA CA | 92647 92647 | Linda Bravernan Linda Braverman |
| 800 S. Figueroa Street, Suite 800 1330 Bellevue Street, P.O. Box 8100 1330 Bellevue Street, P.O. Box 8100 | Los Angeles Green Bay Green Bay | CA WI WI | 90017 54308 54308 | Zohrab (Zoro) Yaralian Alejandro Lopez Alejandro Lopez |
| 1330 Bellevue Street, P.O. Box 8100 | Green Bay | WI | 54308 | Alejandro Lopez |
| 431 Lawndale Avenue | Kalamazoo | MI | 49048 | Rebecca Casey |
| 35440 Sunlight Drive | Yucaipa | CA | 92399 | Ron Sams |

| | | | |
|--|--------------------|--------------|--------------|
| Sr. Business Development Manager | | 310-502-3960 | |
| | 714-842-4415 | | 714-848-0677 |
| SoCal - Higher Ed Representative | 800-277-8988 | 239-595-8116 | 661-257-6995 |
| Sales Representative | 424-241-8708 | | 661-257-6995 |
| Storage Account Manager | | 562-221-2542 | |
| Sr. Account Manager | 408-660-2824 | 408-439-3439 | 408-660-2898 |
| President | 818-704-1225 | 818-400-6571 | 818-880-8903 |
| Sales Representative | 213-280-4180 | | |
| Sales Administration Lead | 323-837-4186 | | 323-721-1563 |
| Regional Sales Manager | 801-598-8950 | | 616-574-7411 |
| Sales Director | 925-790-0076 | 925-451-2820 | 925-790-0071 |
| | 714-843-9882 x11 | | 714-843-9202 |
| President | 714-843-9882 | | 714-843-9202 |
| President | 714-843-9882 | | 714-843-9202 |
| Major Account Executive, Government Specialist | 213-437-3654 | 323-350-9676 | 213-437-5280 |
| Sales Specialist | 920-449-9292 | 818-296-7593 | 310-449-1919 |
| Sales Specialist | 920-449-9292 | 818-296-7593 | 310-449-1919 |
| Sales Specialist | 920-449-9292 | 818-296-7593 | 310-449-1919 |
| | 800-430-6206 x1313 | | 269-337-1363 |
| Classroom Audio Consultant | 562-366-8744 | 562-212-4823 | 909-363-8559 |

| | | | |
|--|---|--|---|
| erin.christy@haworth.com mark@heritagewindowcoverings.com dan.mitchell2@hp.com | Katie Carson Sharon Gonzales Maria Sandoval | 616-393-1549 714-0842-4415 800-727-2472 x7710911 | katie.carson@haworth.com sjg@heritagewindowcoverings.com valom-us-sled@hp.com |
| thomas.light@hp.com | Maria Sandoval | 800-727-2472 x7710911 | valom-us-sled@hp.com |
| christine.rampino@hp.com | Maria Sandoval | 800-727-2472 x7710911 | valom-us-sled@hp.com |
| guang.lu@huawei.com stuart@idcardprint.com | Kate Xu Stuart Meadows | 408-660-2801 818-704-1225 | kate.xu@huawei.com stuar@idcardprint.com |
| kristina.wurtz@interfaceflor.com kbryant@cleansource.com clark.dudley@irwinseating.com | Cindy Westcott Elizabeth Ulloa Ed Van Ek | 800-336-0225 x6416 323-837-4140 616-574-7468 | Cindy.Westcott@interfaceglobal.com eulloa@cleansource.com ed.vanek@irwinseating.com |
| brenda.briseno@itcsystems.com beth@yamadaenterprises.com | Anita Kleine Claire Griffith | 416-289-2344 X261 714-843-9882 | anita.kleine@itcsystems.com claire@yamadaenterprises.com |
| linda@yamadaenterprises.com linda@yamadaenterprises.com | Claire Griffith Claire Griffith | 714-843-9882 714-843-9882 | claire@yamadaenterprises.com claire@yamadaenterprises.com |
| yaralian@kmbs.konicaminolta.us alejandro.lopez@ki.com alejandro.lopez@ki.com | Linda March Wendy Stauber Wendy Stauber | 860-697-2752 920-468-2624 920-468-2624 | MarchL@kmbs.konicaminolta.us wendy.stauber@ki.com wendy.stauber@ki.com |
| alejandro.lopez@ki.com | Wendy Stauber | 920-468-2624 | wendy.stauber@ki.com |
| rebeccac@landscapeforms.com | Megan Horn | 269-337-1203 | meganh@landscapeforms.com |
| ron.sams@lightspeed-tek.com | Cathy Nelson | 800-732-8999 | cathy.nelson@lightspeed-tek.com |

| | | | | |
|-------|--|------------------|-------------|--------------------------|
| 40253 | Logitech, Inc. | Master Agreement | 10% - 20% | Audio Visual Equipment |
| 40222 | Mannington Commercial | Catalog | 19% - 34% | Flooring |
| 40175 | McMurray Stern | Catalog | 25% | Millwork |
| 40184 | McMurray Stern | Catalog | 25% | Shelving |
| 40192 | McMurray Stern | Catalog | 5% | Cosmetology |
| 40316 | McMurray Stern Inc. | Catalog | 25% - 30% | Furniture and Fixtures |
| 40309 | McMurray Stern, Inc. | Catalog | 20% - 45% | Shelving |
| 40311 | McMurray Stern, Inc. | Catalog | 25% | Lockers |
| 40317 | McMurray Stern, Inc. Mobile Modular Management Corporation a/k/a McGrath | Catalog | 27.5% - 40% | Clocks |
| 40334 | Rentcorp | Catalog | | Modular Building/Storage |
| 40203 | Mobile Modular Portable Storage - Division of McGrath | Catalog | N/A | Modular Building/Storage |
| 40176 | MTM Business Systems | Catalog | 20% | Millwork |
| 40331 | NetXperts, Inc. | | 39.8% - 46% | Computer Hardware |
| 40285 | New Tangram LLC, dba Tangram | Catalog | 56% | Furniture Classroom |
| 40332 | Nexus IS, Inc. | | 31% - 38% | Computer Hardware |
| 40288 | ODIN Technologies, Inc. | Catalog | 5% - 20% | Asset Management |
| 40295 | Office Depot | Catalog | 20% | Office Supply |
| 40208 | Pacific Parking Systems, Inc. | Catalog | | Parking Lot Pay Station |
| 40239 | Panasonic Corporation of North America dba Panasonic System Communications Company of North America | Catalog | 40% - 45% | Audio Visual Equipment |

Video Conferencing Solutions

Flooring Materials

Modular Millwork

Rack Style Shelving

Cosmetology Equipment

Specialty Fixtures and Magazine Racks

Shelving Equipment

Locker Equipment

Synchronized Time System

Modular Buildings and Portable Classrooms

Storage Containers

Modular Millwork

Network, Server and Unified Communications Equ

Student Swivel Desks

Network, Server and Unified Communications Equ

Mobile Handheld Computers and Software

Office Supplies

Automated Parking Pay Station Equipment

Audio Visual Data Projectors

Video conferencing equipment. Licensing and associated support services. Point-to-point 1920 x 1080 - 30fps, which includes codecs, camera, microphones, software, and remote control.

Rolled Carpet , medium to heavy duty; Rolled Carpet Light to Medium duty; Molded rubber wall base; Bio-based Tile, Premium Vinyl composition tile; Rolled Sheet vinyl; rolled sheet linoleum; Rubber tile; walk-off mats interior.

Modular millwork including mail and package sorting racks, shipping centers, upper and lower cabinets for lunch, kitchen and multi-purpose rooms.

Shelving for back office applications. Shelving is light, medium and heavy duty for various applications. Open wire, deck style and cantilevered shelving. Acid and flammable liquid storage lockers included.

Salon and Spa equipment including: Hair Dryers; Hot Towel rack, facial units and facial beds, barber chairs, caddies and pedicure carts.

Worktables, Waste Receptacles, Magazine and Literature Racks, Display Cases, Costumers, Garment Hangers, Racks and Hooks

Light, Medium and Industrial Shelving, Cantilevered Shelving, Rotary Storage, High Density Mobile Storage Storage, Pallet Racking and Warehouse Shelving, Miscellaneous Warehouse Items

Metal Lockers, Phenolic Lockers, and Locker Benches

Narrow Band Clocks, GPS and Network Time Protocols (NTP) Clocks, Narrow Band Transmitter/Receiver/Repeater/Accessories, GPS and Network Time Protocol (NTP)

Transmitter/Receiver/Repeater/Accessories

Modular Buildings, portable classrooms, modular restrooms, temporary offices, swing spaces and storage containers

Storage containers with accessories including: 40'; 20' and pod style storage containers

Modular millwork including mail and package sorting racks, shipping centers, upper and lower cabinets for lunch, kitchen and multi-purpose rooms.

Student Desks, Swivel with Worksurface; Coordinating Five Star Base Seating.

Handheld Mobile Computer, Pistol Grip with barcode scanning and UHF RFID read capability. Handheld Terminal with Camera and Printer. MicroSoft Visual Studio 2008 License, Oracle Berkeley DataBase License, MicroSoft SQL Compact Edition Server License

Office Supplies

Automated pay parking stations with credit and debit card acceptance; internet connectivity; emergency call button and supplies.

Ultra Short Throw Projectors, LCD. Standard Throw Projectors, LCD. Standard Throw Projectors, DLP. Large Venue Projectors, LCD. Large Venue Projectors, DLP.

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|---|-----|--------------|------------------|------------|
| Logitech, Inc. | No | FFE | District IT | 07/11/2012 |
| Mannington commercial | No | Construction | Districtwide | 11/02/2011 |
| OIPC, OPTO International, | Yes | Construction | Valley | 02/23/2011 |
| Technibilt, Hallowell, Lyon, | Yes | FFE | West LA | 04/13/2011 |
| Pibbs, CCI, Acroprint, JTE System, Ionto Comed, Salon Guys, Garfield International, Meridian Comfort | Yes | FFE | Trade Tech | 05/01/2011 |
| Peter Pepper | Yes | FFE | East/Southwest | 08/06/2014 |
| Technibilt, Spacesaver, Lyon, Hallowell, Hannibal, Tenssco | Yes | FFE | Valley/Mission | 05/14/2014 |
| Lyon, Columbia | Yes | FFE | Valley/Mission | 06/11/2014 |
| Peter Pepper | Yes | FFE | Valley/Southwest | 09/03/2014 |
| Mobile Modular | No | | City | 09/02/2015 |
| Mobile Modular Portable Storage - Division of McGrath | Yes | FFE | Southwest | 08/10/2011 |
| Hamilton Sorter, Opto International | Yes | Construction | Valley | 02/23/2011 |
| Steelcase | Yes | FF&E | East & Southwest | 08/05/2015 |
| | Yes | FFE | East | 06/12/2013 |
| | Yes | FF&E | East & Southwest | 08/05/2015 |
| Motorola, Intermec, Microsoft, Oracle | Yes | FFE | District | 07/10/2013 |
| Avery, 3M, Pendaflex, Wilson Jones, Sanford, Papermate Pilot Pen, Bic, Smead, Mead Westvaco, At-A-Glance, Verbatim, Maxell, Imation, Quartet, Rubbermaid | No | FFE | Districtwide | 11/06/2013 |
| Ventek | Yes | Construction | Valley | 09/07/2011 |
| Panasonic System Communications Co. of N. America | No | FFE | District | 04/11/2012 |

| | | | | | | | | | | |
|------------|----|-----------|----|--------------|----|--------------|----|----------|----|--------------|
| 07/11/2017 | \$ | 3,200.00 | \$ | 2,000,000.00 | \$ | 236,913.95 | \$ | - | \$ | 1,763,086.05 |
| 11/03/2016 | \$ | - | \$ | 6,000,000.00 | \$ | - | \$ | - | \$ | 6,000,000.00 |
| 02/23/2016 | \$ | 21,569.20 | \$ | 3,500,000.00 | \$ | 1,737,404.04 | \$ | - | \$ | 1,762,595.96 |
| 04/13/2016 | \$ | 7,647.69 | \$ | 2,000,000.00 | \$ | 494,377.67 | \$ | - | \$ | 1,505,622.33 |
| 05/11/2016 | \$ | 12,641.12 | \$ | 1,000,000.00 | \$ | 210,851.93 | \$ | - | \$ | 789,148.07 |
| 08/06/2019 | \$ | - | \$ | 500,000.00 | \$ | - | \$ | - | \$ | 500,000.00 |
| 05/14/2019 | \$ | - | \$ | 1,000,000.00 | \$ | 91,155.47 | \$ | - | \$ | 908,844.53 |
| 06/11/2019 | \$ | - | \$ | 1,000,000.00 | \$ | 25,509.81 | \$ | - | \$ | 974,490.19 |
| 09/03/2019 | \$ | - | \$ | 1,000,000.00 | \$ | - | \$ | - | \$ | 1,000,000.00 |
| 09/02/2018 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |
| 08/12/2016 | \$ | 665.00 | \$ | 2,000,000.00 | \$ | 322,052.78 | \$ | - | \$ | 1,677,947.22 |
| 02/23/2016 | \$ | 21,569.20 | \$ | 2,000,000.00 | \$ | 102,085.47 | \$ | - | \$ | 1,897,914.53 |
| 06/21/2020 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |
| 06/12/2018 | \$ | 500.00 | \$ | 3,000,000.00 | \$ | 377,785.74 | \$ | - | \$ | 2,622,214.26 |
| 06/21/2020 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |
| 07/10/2018 | \$ | 500.00 | \$ | 1,000,000.00 | \$ | 307,124.10 | \$ | - | \$ | 692,875.90 |
| 10/31/2015 | \$ | - | \$ | 2,000,000.00 | \$ | 9,957.97 | \$ | - | \$ | 1,990,042.03 |
| 09/08/2016 | \$ | 16,322.00 | \$ | 2,000,000.00 | \$ | 212,029.90 | \$ | - | \$ | 1,787,970.10 |
| 04/12/2017 | \$ | 2,745.00 | \$ | 3,000,000.00 | \$ | 1,202.74 | \$ | 1,542.26 | \$ | 2,998,797.26 |

| | | | | |
|--------------------------------------|------------------|----|-------|----------------|
| 1601 S. MoPac Expwy, Suite 100 | Austin | TX | 78746 | Michael Lovell |
| 26228 Sweet Gum Court | Murrieta | CA | 92563 | Steve Hadrych |
| 15511 Carmenita Road | Santa Fe Springs | CA | 90670 | Randy Hacker |
| 15511 Carmenita Road | Santa Fe Springs | CA | 90670 | Randy Hacker |
| 15511 Carmenita Road | Santa Fe Springs | CA | 90670 | Randy Hacker |
| 15511 Carmenita Road | Santa Fe Springs | CA | 90670 | Randy Hacker |
| 15511 Carmenita Road | Santa Fe Springs | CA | 90670 | Randy Hacker |
| 15511 Carmenita Road | Santa Fe Springs | CA | 90670 | Randy Hacker |
| 15511 Carmenita Road | Santa Fe Springs | CA | 90670 | Randy Hacker |
| 11450 Mission Blvd. | Mira Loma | CA | 91752 | John Lopez |
| 1622 Endinger Avenue, Suite F | Tustin | CA | 92780 | Mike Moll |
| 1777 Botelho Drive #102 | Walnut Creek | CA | 94596 | Alexis Nordine |
| 9200 Sorenson Avenue | Santa Fe Springs | CA | 90670 | Lupe Morfin |
| 27202 West Turnberry Lane, Suite 100 | Valencia | CA | 91355 | Adam Petrovsky |
| 1420 Springhill Road, Suite 320 | McLean | VA | 22102 | Chetan Karani |
| 100 N. First Street, Suite 200 | Burbank | CA | 91502 | Paul Corrigan |
| 216 Technology Drive, Unit C | Irvine | CA | 92618 | Glenn Mossman |
| 3 Panasonic Way, 2F-11 | Secaucus | NJ | 07094 | David Knisely |

| | | |
|--|----------------------|---------------------------|
| CFO | 512-623-4295 | 512-347-9301 |
| Strategic Account Manager | 800-241-2262 | 714-585-1902 |
| Senior Design Consultant | 805-532-0189 | 805-404-3302 562-623-3039 |
| Senior Design Consultant | 805-532-0189 | 805-404-3302 562-623-3039 |
| Senior Design Consultant | 805-532-0189 | 805-404-3302 562-623-3039 |
| Senior Design Consultant | 805-532-0189 | 805-404-3302 562-623-3039 |
| Senior Design Consultant | 805-532-0189 | 805-404-3302 562-623-3039 |
| Senior Design Consultant | 805-532-0189 | 805-404-3302 562-623-3039 |
| Senior Design Consultant | 805-532-0189 | 805-404-3302 562-623-3039 |
| Portable Storage Sales Specialist | 951-360-5169 | 951-360-5132 |
| Area Sales Manager | 800-699-1191 | 714-258-5660 |
| Account Manager | 925-806-0800 ext 145 | 925-478-0014 925-806-0899 |
| Senior Sales Director | 562-365-5062 | 562-577-2084 562-365-5063 |
| | 661-775-2824 | 909-561-3337 661-362-2498 |
| VP Engineering | 703-968-0000 | 202-299-6660 703-456-0148 |
| | 714-869-6467 | 561-438-9467 |
| Sales Manager | 800-663-7008 x102 | 949-939-4195 949-453-9595 |
| Senior Manager - Government Capture & Contracts Mgmt | | 973-303-7727 201-392-6618 |

| | | | |
|--------------------------------|----------------------------|----------------------|--------------------------------|
| mlovell@lifesize.com | Robert Ramirez | 512-623-4122 | rramirez@lifesize.com |
| steve_hadrych@mannington.com | Kelly Kitchens | 706-602-6398 | kelly_kitchens@mannington.com |
| rhacker@mcstern.com | Krista Gilmore | 562-623-3036 | kgilmore@mcstern.com |
| rhacker@mcstern.com | Krista Gilmore | 562-623-3036 | kgilmore@mcstern.com |
| rhacker@mcstern.com | Krista Gilmore | 562-623-3036 | kgilmore@mcstern.com |
| rhacker@mcstern.com | Krista Gilmore | 562-623-3036 | kgilmore@mcstern.com |
| rhacker@mcstern.com | Krista Gilmore | 562-623-3036 | kgilmore@mcstern.com |
| rhacker@mcstern.com | Krista Gilmore | 562-623-3036 | kgilmore@mcstern.com |
| rhacker@mcstern.com | Krista Gilmore | 562-623-3036 | kgilmore@mcstern.com |
| rhacker@mcstern.com | Krista Gilmore | 562-623-3036 | kgilmore@mcstern.com |
| john.lopez@mgrc.com | Stacy Labrucherie | 925-453-3191 | stacy.labrucherie@mgrc.com |
| mike@thefileguy.com | Terry Moll | 800-699-1191 x10 | terry@thefileguy.com |
| anordine@netxperts.com | Tricia Spring | 925-806-0800 Ext 163 | tspring@netxperts.com |
| Imorfin@tangraminteriors.com | Yolanda Smith | 562-365-5042 | ysmith@tangraminteriors.com |
| Adam.Petrovsky@NexusIS.com | Mark Pierce | 661-775-2802 | Mark.Pierce@nexusis.com |
| chetan@odinrfid.com | William Ater/Rebecca Evans | 858-277-7290 x225 | finance@odinrfid.com |
| paul.corrigan@officedepot.com | Paul Corrigan | 714-869-6467 | paul.corrigan@officedepot.com |
| ggrossman@pacpark.net | Pam Meyer | 949-453-9898 | pmeyer@pacpark.net |
| david.knisely@us.panasonic.com | David Knisely | 973-303-7727 | david.knisely@us.panasonic.com |

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|-------|--|------------------|-----------|--------------------------|
| 40241 | Panasonic Corporation of North America, dba Panasonic System Communications Company of North America | Catalog | 15% - 22% | Audio Visual Equipment |
| 40333 | Presidio Networked Solutions, INC. d/b/a Presidio Networked Solutions Group, LLC | | 54% | Computer Hardware |
| 40187 | Prestwick Group Inc. dba Max-R | Catalog | 15% | Maintenance |
| 40259 | PRG (California), Inc. dba PRG Lighting Los Angeles | Catalog | 25% - 30% | Lighting |
| 40318 | Primex Wireless, Inc. | Catalog | 25% - 30% | Clocks |
| 40336 | Project Frog, Inc. | | | Modular Building/Storage |
| 40193 | QLess, Inc. | Catalog | | Computer Software |
| 40327 | Quake Global, Inc. | Catalog | 5% - 25% | RFID |
| 40262 | RGB Systems, Inc. dba Extron Electronics | Catalog | 42% | Audio Visual Equipment |
| 40308 | Rocky Mountain D&G Sports, Inc. | Catalog | 10% | Athletic |
| 40287 | SecureNet Solutions, Inc | Catalog | 10% - 15% | Asset Management |
| 40269 | SecureNet Solutions, Inc. | Catalog | 10% | Computer Hardware |
| 40323 | SecureNet Solutions, Inc. | Catalog | 10% | Computer Software |
| 40220 | Shaw Contract Flooring Services, Inc. | Catalog | 34% | Flooring |
| 40347 | SMS Transportation Services, Inc. | | | No Classification |
| 40189 | Spartan Tool, LLC | Master Agreement | | Maintenance |
| 40305 | Steelcase | Catalog | 38% - 71% | Furniture and Fixtures |
| 40202 | Steinway Musical Instruments, Inc. dba Steinway, Inc. and Steinway and Sons | Catalog | 10% | Music |
| 40326 | Sweetwater Sound Inc. dba Sweetwater Music Education Technology | Catalog | 10% - 40% | Computer Software |
| 40221 | Tandus Centiva Inc. d/b/a Tandus Centiva US LLC | Catalog | 20% - 31% | Flooring |

Audio Visual Flat Panel Displays

Network, Server and Unified Communications Equ

Interior Recycling Centers

Theater Lighting Equipment

Synchronized Time System

Software Queue System

Passive Radio Frequency Identification (RFID) Ass

A/V Control and Automation Systems

Gymnastics Equipment

Mobile Handheld Computers and Software

Computers, Laptops, and Peripheral Equipment

Management and Application Software

Carpet Tile

Jetter Equipment

Office, Conference Room, Lounge, and Student Ar

Musical Instruments

Management and Application Software

Carpet Tile, Broadloom

Audio Visual Flat Panel Displays, Plasma 42" - 48", 52" - 58", 60" - 68", and 72"+

Recycling centers that accommodate two, three or four types of recycled products: glass; can, paper and plastic.

Customizable with college logos.

Digital Dimmer Sensor Racks; Stage Lighting Controls; LED Lamps;HMI (Hydrargyrum Medium-Arc Iodide) Lamps; and Traditional Lighting Fixtures

GPS and Network Time Protocols (NTP) Clocks, GPS and Network Time protocol (NTP)

Transmitter/Receiver/Repeater/Accessories

Internet based queuing system to allow for wireless or ticketed notification. Ideal for student services, building, financial aid departments or any department where registration and appointment queues are lengthy.

EPC Gen 2 UHF Passive RFID Standard Compliant Tags, RFID Smart Labels

Software: Master Control Unit or Central Processing Unit (User Interface Types: Wall-mounted Control Panel, Keypad, Lectern based or Touch Panel). 3-Year Warranty included and 2-Year extended warranty - free.

Tumbling, Vault, Bars, Beams, Rings, Floor Mats, and Inclines

Handheld Mobile Computer, Pistol Grip with barcode scanning and UHF RFID read capability. Handheld Terminal with Camera and Printer. MicroSoft Visual Studio 2008 License, Oracle Berkeley DataBase License, MicroSoft SQL Compact Edition Server License

Peripheral Equipment and Accessories

Windows Programs/Productivity, Windows Programs/Utilities

Carpet Tiles Medium to Heavy Duty; Carpet Tiles Light to Medium Duty; Molded Rubber wall base

Trailer style drain and sewer jetter. Used to clear clogs and debris from storm drains and sewers. Electric engine.

Handed tablet arm chairs, separate desks and chairs, student support furniture, faculty support furniture, computer lab support furniture, study area tables, study area seating, individual & modular lounge products, office seating and storage, systems furniture, freestanding tables & desks, technology tools, executive area furniture, loose public seating, walls

Steinway studio upright, grand and baby grand pianos.

Music Software

Carpet Tiles Medium to Heavy Duty; Carpet Tiles Light to Medium Duty; Rolled carpet medium to heavy duty; Rolled Carpet light to medium duty; Molded Rubber wall base

| | | | | |
|---|-----|--------------|-------------------|------------|
| Panasonic | No | FFE | District | 04/11/2012 |
| | Yes | FF&E | East & Southwest | 08/05/2015 |
| Max-R | No | FFE | Resource Recovery | 04/13/2011 |
| ETC: Digital Dimmer Sensor Racks, Stage Lighting Controls, LED Lamps and Traditional Lighting Fixtures. Chauvet: LED Lamps. Lycian: HMI Lamps | Yes | FFE | Pierce | 10/03/2012 |
| Primex Wireless | Yes | FFE | Valley/Southwest | 09/03/2014 |
| | No | | City | 09/02/2015 |
| QLess, Inc. | Yes | FFE | Valley | 06/15/2011 |
| Confidex, Sentry M Slim (Vizinex), Metal Craft, Intermec | Yes | FFE | Districtwide | 11/05/2014 |
| Extron Electronics | Yes | FFE | District IT | 10/03/2012 |
| AAI | Yes | FFE | Valley | 03/12/2014 |
| Intermec, Microsoft, Oracle | Yes | FFE | District | 07/10/2013 |
| Hewlett Packard, Planner and Kingston | Yes | FFE | District IT | 11/07/2012 |
| Microsoft, Symantec | No | FFE | East/Pierce/PMO | 10/08/2014 |
| Shaw Contract Flooring Services, Inc. | No | Construction | Districtwide | 11/02/2011 |
| | No | | Districtwide | 09/02/2015 |
| Spartan Tool LLC | No | FFE | Storm Water | 04/13/2011 |
| Steelcase | Yes | FFE | Districtwide | 12/11/2013 |
| Steinway, Inc. | No | FFE | Mission | 08/10/2011 |
| Practica, Propellerhead, Avid | No | FFE | East/Pierce/PMO | 10/08/2014 |
| Tandus Centiva | No | Construction | Districtwide | 11/02/2011 |

| | | | | | | | | | | |
|------------|----|-----------|----|---------------|----|------------|----|-----------|----|---------------|
| 04/12/2017 | \$ | 20,197.45 | \$ | 3,000,000.00 | \$ | - | \$ | 20,197.45 | \$ | 3,000,000.00 |
| 06/21/2020 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |
| 04/13/2016 | \$ | 14,185.00 | \$ | 1,000,000.00 | \$ | 257,140.17 | \$ | - | \$ | 742,859.83 |
| 10/03/2017 | \$ | 16,912.00 | \$ | 3,000,000.00 | \$ | 283,964.90 | \$ | - | \$ | 2,716,035.10 |
| 09/03/2019 | \$ | - | \$ | 1,000,000.00 | \$ | 12,861.08 | \$ | - | \$ | 987,138.92 |
| 09/02/2018 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |
| 06/15/2016 | \$ | 7,217.87 | \$ | 1,000,000.00 | \$ | 95,680.23 | \$ | - | \$ | 904,319.77 |
| 11/05/2017 | \$ | - | \$ | 2,000,000.00 | \$ | 19,752.76 | \$ | - | \$ | 1,980,247.24 |
| 10/04/2017 | \$ | 3,000.00 | \$ | 2,500,000.00 | \$ | - | \$ | 3,000.00 | \$ | 2,500,000.00 |
| 03/12/2017 | \$ | 1,700.00 | \$ | 500,000.00 | \$ | 145,324.04 | \$ | - | \$ | 354,675.96 |
| 07/10/2018 | \$ | 500.00 | \$ | 1,000,000.00 | \$ | 3,891.38 | \$ | - | \$ | 996,108.62 |
| 11/08/2017 | \$ | 5,000.00 | \$ | 15,000,000.00 | \$ | 2,302.93 | \$ | 2,697.07 | \$ | 14,997,697.07 |
| 10/08/2017 | \$ | - | \$ | 2,000,000.00 | \$ | 31,734.80 | \$ | - | \$ | 1,968,265.20 |
| 11/03/2016 | \$ | - | \$ | 6,000,000.00 | \$ | - | \$ | - | \$ | 6,000,000.00 |
| 09/02/2018 | \$ | - | \$ | 1,000,000.00 | \$ | - | \$ | - | \$ | 1,000,000.00 |
| 04/14/2016 | \$ | 47,250.00 | \$ | 315,000.00 | \$ | 137,025.04 | \$ | - | \$ | 177,974.96 |
| 12/11/2018 | \$ | - | \$ | 10,000,000.00 | \$ | 47,687.04 | \$ | - | \$ | 9,952,312.96 |
| 08/10/2016 | \$ | 21,555.00 | \$ | 2,000,000.00 | \$ | 241,156.36 | \$ | - | \$ | 1,758,843.64 |
| 10/08/2017 | \$ | - | \$ | 2,000,000.00 | \$ | - | \$ | - | \$ | 2,000,000.00 |
| 11/03/2016 | \$ | - | \$ | 6,000,000.00 | \$ | 294,648.39 | \$ | - | \$ | 5,705,351.61 |

| | | | | |
|--------------------------------|----------------|----|-------|-------------------|
| 3 Panasonic Way, 2F-11 | Secaucus | NJ | 07094 | David Knisely |
| 4590 MacArthur Blvd, Suite 175 | Newport Beach | CA | 92660 | Joanna Billington |
| W248 N5499 Executive Drive | Sussex | WI | 53089 | Mark Hammer |
| 9111 Sunland Blvd. | Sun Valley | CA | 91352 | Scott Sawyer |
| 965 Wells Street | Lake Geneva | WI | 53147 | Dwayne Walker |
| 15458 De La Cruz Drive | Rancho Murieta | CA | 95683 | John Brock |
| 4933 Paramount Drive | San Diego | CA | 92123 | Chetan Karani |
| 1025 E. Ball Road | Anaheim | CA | 92804 | Kellie Herrera |
| 8 East 1500 North | American Fork | UT | 84003 | Kristine Greening |
| 18980 Ventura Blvd., Suite 101 | Tarzana | CA | 91356 | Greg Patatian |
| 18980 Ventura Blvd., Suite 101 | Tarzana | CA | 91356 | Greg Patatian |
| 3250 Wilshire Blvd., Suite 920 | Los Angeles | CA | 90010 | Greg Patatian |
| 350 California Street | San Francisco | CA | 94104 | Daniel Collins |
| 1506 West Division Street | Mendota | IL | 61342 | Thomas Pranka |
| 1150 S Olive Street | Los Angeles | CA | 90015 | Jami Moyer |
| 314 N. Robertson Blvd. | West Hollywood | CA | 90048 | Tim Stephenson |
| 5501 U.S. Highway 30 West | Fort Wayne | IN | 46818 | Vern Crewa |
| 311 Smith Industrial Blvd. | Dalton | GA | 30721 | Megan McElfish |

| | | |
|--|------------------------|---------------------------|
| Senior Manager - Government Capture & Contracts Mgmt | | 973-303-7727 201-392-6618 |
| Senior Account Manager | 949-467-9904 | 323-873-8754 972-956-9527 |
| Executive VP | 888-868-6297 x1234 | 414-322-0793 888-868-7184 |
| Pacific Regional Manager | 818-252-2671 | 818-968-8376 818-252-2605 |
| Senior Area Manager | 800-537-0464 | 262-745-4104 262-248-0061 |
| Global Leader - Sales | | 916-390-1650 626-270-4035 |
| SVP Solution and Sales Engineering | 703-574-2194 | 202-299-6660 858-277-7259 |
| GSA Contract Administrator | 800-633-9873 x6446 | 800-633-9870 |
| Vice President | 801-756-5221 | 801-361-8170 801-756-1072 |
| VP Operations | 213-365-5060 x117 | 818-383-3887 213-365-5061 |
| VP Operations | 213-365-5060 x117 | 818-383-3887 213-365-5061 |
| Owner | 213-365-5060 | 818-383-3887 213-365-5061 |
| Regional Vice President | 415-955-1920 | 415-515-3059 |
| President | 800-435-3866 | 888-876-2371 |
| Strategic Account Manager | | 310-930-9818 |
| Western Institutional Sales Manager | 310-652-6666 | 424-202-4563 310-652-6665 |
| Director, Music Educational Technology Division | 800-822-6752 | 800-536-7625 |
| Customer Service Representative | 800-248-2878 ext. 3077 | 706-259-2102 |

| | | | |
|--|--|---|--|
| david.knisely@us.panasonic.com | David Knisely | 973-303-7727 | david.knisely@us.panasonic.com |
| jbillington@presidio.com | Presidio Networkd Solutions Group, LLC | 469-549-3848 | tneal@presidio.com |
| mhammer@max-r.net | Jackie Krueger | 888-868-6297 x1502 | jkrueger@prestwick-group.com |
| ssawyer@prg.com | Tracy Bohte | 818-252-2653 | tbohte@prg.com |
| dwalker@primexinc.com | Terri Lawrence | 262-249-2383 | tlawrence@primexinc.com |
| john.brock@qlss.com chetan@quakeglobal.com | John Brock Joy Lin | 916-390-1650 858-277-7290 x258 | john.brock@qlss.com accountsreceivable@quakeglobal.com |
| gov-orders@extron.com rkymtndngsports@aol.com | Linda Dorado Kristine Greening | 800-633-9873 x6152 801-756-5221 | ldorado@extron.com rkymtndngsports@aol.com |
| gpatatian@secure-net.com gpatatian@secure-net.com gpatatian@secure-net.com daniel.collins@shawinc.com | Aline Patatian Aline Patatian Aline Patatian Missie Roach | 213-365-5060 x118 213-365-5060 x118 213-365-5060 x118 706-275-3753 | apatatian@secure-net.com apatatian@secure-net.com apatatian@secure-net.com missie.roach@shawinc.com |
| tpranka@spartantool.com | Jo Smith | 800-435-3866 x233 | jsmith@spartantool.com |
| jmoyer@steelcase.com | Rosie Delinck | 616-475-2233 | rdelinck@steelcase.com |
| tstephenson@steinway.com | Gavin English | 310-652-6666 | genglish@steinway.com |
| vern_crews@sweetwater.com | Earlita Keaton | 800-222-4700 x1504 | earlita_keaton@sweetwater.com |
| Megan.McElfish@tarkett.com | Vernie Doss | 706-259-2655 | vdoss@tandus-centiva.com |

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|-------|--|---------|--------------|------------------------|
| 40338 | Tapia Enterprises, Inc. d/b/a Tapia Brothers Company | Catalog | 30% to 50% | Culinary |
| 40340 | Taylor Walk, Inc. d/b/a Pacific Office Interiors | Catalog | 6.8% to 7.8% | Outdoor Furniture |
| 40279 | Tennant Sales and Service Company | Catalog | Various | Maintenance |
| 40344 | The Mark-Costello Company | | | Equipment |
| 40281 | Total Concept Sales, Inc | Catalog | 45% | Equipment |
| 40173 | Unisource Solutions, Inc. | Catalog | 8% - 45% | Outdoor Furniture |
| 40186 | Unisource Solutions, Inc. | Catalog | 40% | Furniture Classroom |
| 40191 | Unisource Solutions, Inc. | Catalog | 30% - 60% | Furniture Classroom |
| 40225 | Unisource Solutions, Inc. | Catalog | 30% | Furniture Office |
| 40294 | Unisource Solutions, Inc. | Catalog | 30% - 58% | Furniture Office |
| 40314 | Unisource Solutions, Inc. | Catalog | 47% - 49% | Furniture and Fixtures |
| 40274 | Unisource Worldwide, Inc. | Catalog | 30% | Maintenance |
| 40278 | Unisource Worldwide, Inc. | Catalog | 35% | Maintenance |
| 40337 | US Foods, Inc. | Catalog | 15% | Culinary |
| 40177 | USA Shade and Fabric Structures, Inc. | Catalog | 2% | Outdoor Furniture |
| 40263 | Utology Corporation | Catalog | 0% | Audio Visual Equipment |
| 40188 | Valley Bobcat, Inc. | Catalog | 5% - 17% | Maintenance |
| 40240 | ViewSonic Corporation | Catalog | 25% | Audio Visual Equipment |
| 40248 | ViewSonic Corporation | Catalog | 20% | Audio Visual Equipment |
| 40271 | VWR International, LLC dba Sargent Welch | Catalog | 10% - 33% | Scientific |

Culinary, Smallwares, Equipment, Supplies and Se

Durable Outdoor Furniture
Floor Cleaning Equipment
Material handling

Uninterrupted Power Supply

Outdoor Site Furniture

Bariatric Seating
Student Desks

Conference Tables
Ergonomic Equipment

Specialty Fixtures and Magazine Racks

Janitorial Supplies and Equipment
Floor Cleaning Equipment

Culinary, Small-ware, Equipment, Supplies and Se

Shade Structures

A/V Control and Automation Systems

Grounds Equipment
Audio Visual Data Projectors

A/V Flat Panel Displays
Science Lab Equipment

Culinary equipment including small wares, Food cooking equipment, serving trays, glassware, tables, table clothes, cutlery, bake ware, food storage containers, frying pans, pots, pans, appliances, food preparation tools, storage racks, scales, thermometers, serving bowls etc...

Outdoor site furniture including concrete and metal: tables; benches; trash receptacles; table umbrellas; and , bike racks.
Hard Surface Cleaning Equipment; Carpet Cleaning Equipment; Vacuums

Type III Uninterruptable Power Supply: 10kW to 75kW Power Supply Units. 10kW/kVA to 75kW/kV Units (N + 1) Power Supply Units

Outdoor furniture including metal chairs, cafeteria style stools and tables, metal and concrete benches, planters, bike racks and outdoor umbrellas.

Classroom, auditorium, computer lounge and theater seating for students and administrators requiring added support and ergonomic options

Double entry classroom and tablet arm chair desks. Teachers' chairs and ADA adjustable desks.

Conference room tables with complimentary furniture. Coalesce, Krug and electronic components. Glass tops are also available.

Keyboard Trays, CPU Holder, Footrest, Task Lighting, Monitor Arms, Document Holder

Worktables, Waste Receptacles, Magazine and Literature Racks, Display Cases, Costumers, Garment Hangers, Racks and Hooks

Janitorial Equipment; Janitorial Supplies; Restroom Equipment; Restroom Supplies; Floor Mats

Hard Surface Cleaning Equipment; Carpet Cleaning Equipment; Vacuums

Food cooking equipment, serving trays, glassware, tables, table clothes, cutlery, bake-ware, food storage containers, frying pans, pots, pans appliances, food preparation tools, storage racks, scales, thermometers, serving bowls

Outdoor structures for school grounds including: multi-panel; hip style; single post; triangular style, hexagonal style and three point sail fabric shade structures. All DSA approved structures. Wind resistant to 85 mph and UV protection.

Software: Master Control Unit or Central Processing Unit (User Interface Types: Wall-mounted Control Panel, Keypad, Lectern based or Touch Panel). Enterprise-wide software licensing fees for 50 Rooms or 200 Rooms, Annual Maintenance Fee (20%)

Heavy duty grounds equipment including: earth moving equipment and grounds keeping vehicles with assorted attachments.

Material handling equipment such as pallet jacks.

Standard Throw Projectors, DLP.

LCD Flat Panel Displays, LED Edge Lit, Small, Medium to Large Sizes; LCD Back Lit CCFL, Small Sizes and LCD Back Lit CCFL, Medium to Large Sizes

Lab Microscopes; Lab Equipment; Models (Skeletons & Skulls); Maps and Atlases; Consumable Supplies

| | | | | |
|--|-----|--------------|--------------------|------------|
| Vitamix, KitchenAid, Waring, BUNN, Tassimo, Conti, Master Chef, Omcan, Oneida, Libby, Cambro, Dispense-rite, Ecotainer, Hubert, Vollrath, Comark, Winholt, Metro, Winco, Maffer, JB Prince, etc. | Yes | FF&E | Harbor | 09/02/2015 |
| Wausau Tile, UltraSite | Yes | FF&E | Harbor | 09/02/2015 |
| Tennant | No | FFE | City | 01/16/2013 |
| | No | | City and Southwest | 09/02/2015 |
| Liebert | Yes | FFE | District | 02/06/2013 |
| Landscape Forms, Janus Et Cie, Quick Crete, Lite Crete, Anamavi | No | FFE | Southwest | 01/12/2011 |
| Bariatrics Unlimited | No | FFE | Southwest | 04/13/2011 |
| Virco, Venerum Stelter | Yes | FFE | Pierce | 04/13/2011 |
| Coalesse, Krug, Electri-Cable Assemblies (ECA) | Yes | FFE | Trade | 12/07/2011 |
| Richelieu, Humanscale | Yes | FFE | Harbor/Pierce | 09/11/2013 |
| Peter Pepper | Yes | FFE | East/Southwest | 08/06/2014 |
| Rubbermaid, Unger, Pacific, Unisource, Diversey, Bobrick, Golden Gate, Hospelo, | Yes | FFE | Southwest/Trade | 01/16/2013 |
| Andersen Mats and Crown Mats | No | FFE | City | 01/16/2013 |
| Clarke | Yes | FF&E | Harbor | 09/02/2015 |
| USA Shade and Fabric Structures, Inc. | Yes | Construction | Valley | 02/23/2011 |
| Utelogy Corporation | Yes | FFE | District IT | 10/03/2012 |
| Cub Cadet, Bobcat, Big Joe | No | FFE | Pierce | 04/13/2011 |
| ViewSonic | No | FFE | District | 04/11/2012 |
| ViewSonic Corporation | No | FFE | District | 05/09/2012 |
| Motic; Forge, VWR, Eppendor; Thermo; Ohaus, various | Yes | FFE | Southwest | 01/16/2013 |

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|------------|----|------------|----|--------------|----|------------|----|----------|----|--------------|
| 09/02/2018 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |
| 09/02/2018 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |
| 01/17/2018 | \$ | 1,000.00 | \$ | 3,000,000.00 | \$ | 15,757.32 | \$ | - | \$ | 2,984,242.68 |
| 09/02/2018 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |
| 02/07/2018 | \$ | - | \$ | 2,000,000.00 | \$ | - | \$ | - | \$ | 2,000,000.00 |
| 01/12/2016 | \$ | 28,610.40 | \$ | 1,000,000.00 | \$ | 600,869.18 | \$ | - | \$ | 399,130.82 |
| 04/13/2016 | \$ | 9,517.55 | \$ | 2,000,000.00 | \$ | 33,023.52 | \$ | - | \$ | 1,966,976.48 |
| 04/13/2016 | \$ | 1,331.00 | \$ | 1,000,000.00 | \$ | 117,787.18 | \$ | - | \$ | 882,212.82 |
| 12/07/2016 | \$ | 8,753.92 | \$ | 2,000,000.00 | \$ | 640,771.03 | \$ | - | \$ | 1,359,228.97 |
| 09/11/2016 | \$ | 500.00 | \$ | 1,000,000.00 | \$ | 35,627.38 | \$ | - | \$ | 964,372.62 |
| 08/06/2019 | \$ | - | \$ | 500,000.00 | \$ | 31,920.45 | \$ | - | \$ | 468,079.55 |
| 01/17/2016 | \$ | 100.00 | \$ | 3,000,000.00 | \$ | - | \$ | 100.00 | \$ | 3,000,000.00 |
| 01/17/2018 | \$ | 1,000.00 | \$ | 3,000,000.00 | \$ | - | \$ | 1,000.00 | \$ | 3,000,000.00 |
| 09/02/2018 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |
| 02/23/2016 | \$ | 125,823.00 | \$ | 2,000,000.00 | \$ | 154,124.00 | \$ | - | \$ | 1,845,876.00 |
| 10/04/2017 | \$ | 3,000.00 | \$ | 1,000,000.00 | \$ | 34,491.00 | \$ | - | \$ | 965,509.00 |
| 04/13/2016 | \$ | 265,700.00 | \$ | 1,000,000.00 | \$ | 286,194.12 | \$ | - | \$ | 713,805.88 |
| 04/12/2017 | \$ | 2,745.00 | \$ | 3,000,000.00 | \$ | - | \$ | 2,745.00 | \$ | 3,000,000.00 |
| 05/10/2017 | \$ | 20,197.45 | \$ | 3,000,000.00 | \$ | 10,909.68 | \$ | 9,287.77 | \$ | 2,989,090.32 |
| 01/17/2018 | \$ | 1,000.00 | \$ | 5,000,000.00 | \$ | 46,491.68 | \$ | - | \$ | 4,953,508.32 |

| | | | | |
|--|-----------------------------|----------|----------------|-----------------------------|
| 6067 District Blvd. | Maywood | CA | 90270 | Sergio Vasquez |
| 5304 Derry Avenue Suite U 701 North Lilac Drive | Agoura Hills Minneapolis | CA MN | 91301 55422 | Bernice Brown Mark Limon |
| 2505 Foothill Blvd, Suite G | La Crescenta | CA | 91214 | Alfred Der Ohanessian |
| 8350 Rex Road | Pico Rivera | CA | 90660 | Ward Smith |
| 8350 Rex Road | Pico Rivera | CA | 90660 | Ward Smith |
| 8350 Rex Road | Pico Rivera | CA | 90660 | Ward Smith |
| 8350 Rex Road | Pico Rivera | CA | 90660 | Ward Smith |
| 8350 Rex Road | Pico Rivera | CA | 90660 | Ward Smith |
| 6565 Valley View Street | La Palma | CA | 90623 | Scott Jones |
| 6565 Valley View Street | La Palma | CA | 90623 | Scott Jones |
| 15155 Northham Street | La Mirada | CA | 90638 | Austin Corbert |
| 8505 Chancellor Row | Dallas | TX | 75247 | John Saunders |
| 18818 Teller Avenue, Ste. 102 | Irvine | CA | 92612 | Frank Pellkofer |
| 9324 San Fernando Road | Sun Valley | CA | 91352 | John Siracusa |
| 381 Brea Canyon Road | Walnut | CA | 91789 | Cheryl Badley |
| 381 Brea Canyon Road | Walnut | CA | 91789 | Cheryl Badley |
| 5100 West Henrietta Road, PO Box 92912 | Rochester | NY | 14692 | Sara Holmblad |

| | | |
|---|------------------------------|--|
| Sales Representative | 323-560-7415 | 213-494-2261 323-560-8924 |
| Leadership Sales Manager | 818-735-0333 ext. 278 | 818-612-7959 818-735-0606 805-338-6363 |
| Executive Vice President | 818-236-3960 | 818-391-4224 818-236-3969 |
| Principal, EVP Sales and Design | 562-654-3513 | 818-612-8314 562-949-7110 |
| Principal, EVP Sales and Design | 562-654-3513 | 818-612-8314 562-949-7110 |
| Principal, EVP Sales and Design | 562-654-3513 | 818-612-8314 562-949-7110 |
| Principal, EVP Sales and Design | 562-654-3513 | 818-612-8314 562-949-7110 |
| Principal, EVP Sales and Design | 562-654-3513 | 818-612-8314 562-949-7110 |
| Commercial Account Rep Commercial Account Rep | | 818-298-2564 866-709-2857 818-298-2564 866-709-2857 |
| Territory Manager | 714-670-6500 | 818-795-0799 |
| | 214-905-9500 | 214-905-9514 |
| CEO | 714-699-2121 | 707-338-4704 714-699-2118 |
| Branch Manager Regional Business Manager | 818-768-8300 909-444-8800 | 818-612-8912 818-768-8304 949-500-4551 949-348-9132 |
| Regional Business Manager Regional Account Manager | 909-444-8800 310-291-0639 | 949-500-4551 949-348-9132 |

| | | | |
|--|------------------------------------|--|--|
| svasquez@tapiabrothers.com | Marlon Calderon | 323-560-7415 | mcalderon@tapiabrothers.com |
| bbrown@poi.bz mark.limon@tenantco.com | Stacy Fowler Charlene Danielson | 818-735-0333 800-553-8033 x2872 | sfowler@poi.bz charlene.danielson@tenantco.com |
| alfred@totalups.com | Mary Ann Cedro | 818-236-3966 x11 | maryann@totalups.com |
| wsmith@unisourceit.com | Ward Smith | 562-654-3513 | wsmith@unisourceit.com |
| wsmith@unisourceit.com wsmith@unisourceit.com | Ward Smith Ward Smith | 562-654-3513 562-654-3535 | wsmith@unisourceit.com wsmith@unisourceit.com |
| wsmith@unisourceit.com wsmith@unisourceit.com | Ward Smith Ward Smith | 562-654-3513 562-654-3513 | wsmith@unisourceit.com wsmith@unisourceit.com |
| wsmith@unisourceit.com | Pat Oliver | 562-654-3535 | poliver@unisourceit.com |
| scott.jones@unisourceworldwide.com scott.jones@unisourceworldwide.com | Reina Benavidez Reina Benavidez | 630-875-7038 x7038 630-875-7038 x7038 | reina.benavidez@unisourceworldwide.com reina.benavidez@unisourceworldwide.com |
| austin.corber@usfoods.com | Thomas Tafoya | 714-670-3500 | |
| kbusam@usa-shade.com | John Robertson | 972-354-6519 | jrobertson@usa-shade.com |
| frank.pellkofer@utelogy.com | Scott McGarrigle | 714-412-1580 | scott.mcgarrigle@utelogy.com |
| jsiracusa@bobcat-dealer.com cheryl.badley@viewsonic.com | John Siracusa Ranee Engle | 818-768-8300 562-345-8762 | jsiracusa@bobcat-dealer.com rengle@gstes.com |
| cheryl.badley@viewsonic.com sara.holmblad@vwr.com | Ranee Engle Sara Holmblad | 562-345-8762 310-291-0639 | rengle@gstes.com sara.holmblad@vwr.com |

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|-------|--|---------|-----------|-------------|
| 40339 | W.W. Grainger, Inc. | Catalog | 10% | Culinary |
| 40273 | WAXIEs Enterprises, Inc. dba WAXIE Sanitary Supply | Catalog | 26% - 47% | Maintenance |
| 40277 | WAXIEs Enterprises, Inc. dba WAXIE Sanitary Supply | Catalog | 25% | Maintenance |
| 40199 | Wenger Corporation | Catalog | 4% | Music |
| 40257 | Wenger Corporation | Catalog | 4% | Athletic |
| 40292 | Xerox Corporation | Catalog | Varies | MFID |
| 40289 | Yale/Chase Equipment and Services, Inc. | Catalog | 22% | Vehicles |
| 40343 | Yale/Chase Equipment and Services, Inc. | | | Equipment |

Culinary, Small-wares, Equipment, Supplies and S
Janitorial Supplies and Equipment
Floor Cleaning Equipment

Musical Equipment

Exercise Equipment
Cost Per Copy Printing Equipment
Electric Carts
Material handling

Power tools

Janitorial Equipment; Janitorial Supplies; Restroom Equipment; Restroom Supplies; Floor Mats
Hard Surface Cleaning Equipment; Carpet Cleaning Equipment

Musical storage and stage equipment including: choral risers; conductor stands; music stands; music notation staff boards;
sound isolation musical practice rooms; costume storage racks; musical instrument seating and piano bench.

Equipment Storage Items: Carts - 4-sided stand alone; high density; storage of shoulder pads, football helmets, footballs,
belts, socks, girdles and clothing; baseball equipment, game and practice uniforms, softball clothing and equipment.
Multi-function copiers and printers, supplies and warranties.
Flatbed carts, burden carries and trailers.

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|--|-----|------|------------------|------------|
| Makita and W.W. Grainger approved vendor | Yes | FF&E | Harbor | 09/02/2015 |
| Rubbermaid, Waxie Chemicals, Bobrick, Golden Gate and Anderson Mat | Yes | FFE | Southwest/Trade | 01/16/2013 |
| Nilfish Advance | Yes | FFE | City | 01/16/2013 |
| Wenger Corporation | No | FFE | Mission | 08/10/2011 |
| Wenger Corporation | Yes | FFE | Southwest | 09/12/2012 |
| Xerox Corporation | Yes | FFE | Districtwide | 10/09/2013 |
| Taylor Dunn | Yes | FFE | Valley/Harbor | 07/10/2013 |
| | No | | City & Southwest | 09/02/2015 |

| | | | | | | | | | | |
|------------|----|-----------|----|--------------|----|------------|----|---|----|--------------|
| 09/02/2018 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |
| 01/17/2016 | \$ | 100.00 | \$ | 3,000,000.00 | \$ | 174,753.93 | \$ | - | \$ | 2,825,246.07 |
| 01/17/2018 | \$ | 1,000.00 | \$ | 3,000,000.00 | \$ | 296,374.84 | \$ | - | \$ | 2,703,625.16 |
| 08/12/2016 | \$ | 40,155.00 | \$ | 2,000,000.00 | \$ | 419,576.66 | \$ | - | \$ | 1,580,423.34 |
| 09/12/2017 | \$ | 13,568.00 | \$ | 2,000,000.00 | \$ | 36,658.53 | \$ | - | \$ | 1,963,341.47 |
| 10/09/2018 | \$ | - | \$ | 1,000,000.00 | \$ | 10,500.00 | \$ | - | \$ | 989,500.00 |
| 07/10/2018 | \$ | 1,943.00 | \$ | 3,000,000.00 | \$ | 59,010.32 | \$ | - | \$ | 2,940,989.68 |
| 09/02/2018 | \$ | - | \$ | 5,000,000.00 | \$ | - | \$ | - | \$ | 5,000,000.00 |

| | | | | |
|----------------------------------|------------------|----|------------|-----------------|
| 100 Grainger Parkway | Lake Forest | IL | 60045-5201 | Tammy Salvatore |
| 905 North Wineville Avenue | Ontario | CA | 91764 | Jon Nekovar |
| 905 North Wineville Avenue | Ontario | CA | 91764 | Jon Nekovar |
| 555 Park Drive | Owatonna | MN | 55060 | Deb Walker |
| 555 Park Drive | Owatonna | MN | 55060 | Deb Walker |
| 700 S. Flower Street, Suite 2500 | Los Angeles | CA | 90017 | Tracie Weathers |
| 2615 Pellissier Place | City of Industry | CA | 91749 | Steve Burnett |

Government Sales Manager
Account Executive
Account Executive

831-295-3269
909-942-3100 x433
909-942-3100 x433

831-295-3269
818-200-9754 909-942-3199
818-200-9754 909-942-3199

Sales Representative

800-733-0393 x242

507-455-4258

Sales Representative
General Manager, Local Govt & K-16 Education
Industrial Cart Manager

800-733-0393 x242
213-614-0247
562-463-8000

507-455-4258
562-639-3707 213-614-0371
714-240-1493 562-463-8093

Tammy.Salvatore@grainger.com
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LeeAnn Sandoval
Patricia Iuli
Patricia Iuli

213-300-3775
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800-995-4466 x706

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piuli@waxie.com
piuli@waxie.com

debra.walker@wengercorp.com

Michael Martin

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debra.walker@wengercorp.com
tracie.weathers@xerox.com
stevenb@yalechase.com

Michael Martin
Jemar Neal
Mona Garcia

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562-641-2278

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monag@yalechase.com