

: law1-spring 2012



Paralegal Studies Program

Los Angeles
Mission College

Syllabus

Law 1 - Business Law (UC:CSU) - 3:00 Units

Spring 2012

Spring 2012 - Section 3301 - Hybrid

Instructor: [David Jordan, Esq.](#)
Office: Faculty Office #20
Office hours: Wednesdays 4:00 – 5:00 PM, or by appointment.
Phone: 818/364-7720 - cell phone 818-415-2015
Email: abogado@pacbell.net
Moodle Site <http://moodle.lamission.edu/course/view.php?id=1032>
Textbook: Business Law 11th ed.
Kenneth W. Clarkson, Roger LeRoy Miller, Gaylord A. Jentz, Frank B. Cross
ISBN: ISBN-10: 0324655223 - ISBN-13: 9780324655223

Course Description: Law I is a study of the fundamental principles of law as they apply in the business world. The course examines legal rights and remedies, business torts and crimes, contracts, agency, employment, and negotiable instruments.

Course Organization: Law I is organized into assignments, quizzes, contracts, a final contract project, and forum discussions. Read "[Where to Start](#)"

Student Learning Outcomes: Upon successful completion of this course, a student will be able to:

1. Brief law cases in contracts including issues related to offer, acceptance, consideration, formation, defenses, breach, and damages.
2. Critically analyze and argue issues of contracts, the UCC as it applies to contracts for sales of goods, Statute of Frauds, and other defenses, and remedies for breach of contracts.
3. Prepare legal documents, forms or papers for a various contracts including release and waiver, secured, promissory note, bills of sale, UCC 1 financing statement, Breach of Contract, Computer Software Contract, and create a contract under the "Invent a Product" formatted class assignment - see <http://duedates.pbworks.com/w/page/20871974/Invent-A-Product>

Skill Level: College level reading and writing; ability to access the internet. Necessary skills include proficiency using a word processing program, including spell checker, using a web browser, sending and receiving email, saving documents as RTFs (rich text format), uploading and attaching documents.

Estimated Time per Week: 10 hours (see [Carnegie Rule](#))

Class format: The class is hybrid. Our class meetings are each Weds. evening 6:50 to 8:20 pm in Instructional Building # 2004. We use the [Moodle Course Management System](#). Carefully read [our policies](#).

The class follows a weekly format. If you click on "Section Links" in upper left corner of your moodle class, you will see the

weekly assignments, quizzes, forums and activities. There are many opportunities for you to participate and earn points to attain a good grade.

Online classes require your attention and effort. If you fail to log into the class during the first two weeks you will be excluded from the class. There are activities and assignments each week; you will need to log into the class several times a week.

To be a successful online/hybrid student, you need to do schedule a regular time for studying, read and complete on line activities, and [more](#).

Technical Requirements: The minimum computer requirements are: Computer, either a Macintosh or IBM compatible; modem, minimum 28.8, broadband or high speed internet access is preferred and is required to view the videos. Software: Web browser software, preferably Firefox 3.5 or Internet Explorer 8, an e-mail address and a word processing program.

Get Firefox: <http://www.mozilla.com/en-US/firefox/all.html>

Get Internet Explorer: <http://www.microsoft.com/windows/Internet-explorer/default.apx>

Get a free email account at: www.mail.google.com

Students who do not have regular computer access may use computers in the campus Learning Resource Center. Be sure to save all your papers and assignments on a flash drive.

Course Login: <http://moodle.lamission.edu>

First Assignment: Introduce yourself to the class under the forum discussions for the first week. This is where you will get to know your classmates. Post your introduction by Sunday evening, 11:55 pm, February 19th, 2012. You may be withdrawn from class if you do not post your introductions by the end of the 2nd week of class.

Contacting Your Instructor: I check my email several times a day and respond to emails within 24 hours. Please don't hesitate to contact me with any questions; email me at: abogado@pacbell.net, in the subject line put: Law 1 #3301. I am also available in-person or by telephone on Wednesdays, 4:00 - 5:00 PM.

Discussion Forums: The [discussion forums](#) are the main area for class participation. The weekly discussions open on Mondays and close the following Sunday at 11:55 PM. Initial posts are due by Wednesdays at 11:55 pm. Initial posts should be at least two paragraphs in length (approximately 120-150 words), respond directly to the topic in a reflective manner, referencing the topic link and content provided, and applying the law or case materials. Respond to at least *two* students to each forum by Sunday evening at 11:55 pm.

CLASS BIOGRAPHIES/INTRODUCTIONS: You will find your instructor's autobiography posted in the "Discussion Board" of the class website. Please post your bio in the discussion board by Friday of week one. In your bio, please be sure to include:
Your name (firstname only),
Academic/Career Goals/Expectations of the class
How you found out about the class/program
Other items of interest, and
Include any preliminary questions or concerns you have at this point.

DISCUSSION FORUMS: Every week a discussion questions posted to the website "FORUMS." You are required to post a answer to each discussion question by Wednesday of the forum week. Further, you are required to post, at least, one response to two or more of your classmates' initial responses. You are not required to respond to every classmate. You may, although this is a decision each student will make.

Minimum THREE different days per forum week. As we begin our online work together I want to discuss an important aspect of online learning, namely participation. **Participation** is an important part of this collaborative online learning environment. It is well documented that participation and collaboration does enhance learning & whether it be in-class or at a distance. You are encouraged to initiate and respond regularly and make sure ***your ideas are presented clearly and are substantive.*** ***Postings that lack substance will receive little or no credit. For example, "I agree," "Good posting," or similar messages that add little or nothing to the discussion will receive few, if any credits.*** Discussions posted to the website are an important part of the learning that takes place in this class. In essence, we learn from each other. Share ideas or questions with your colleagues. Ask them questions. Share your own experiences.

SOME SPECIFIC EXPECTATIONS ABOUT PARTICIPATION:

Class Meeting Discussions:

- **Please read, review, and reflect on each message PRIOR to posting to the forums.** Remember: Others cannot get visual clues as to meaning, therefore, be careful in what and how you communicate. **Once posted, messages cannot be deleted!**
- All postings to any meeting in this class are to be considered CONFIDENTIAL and for consideration and discussion only by members of this class.
- Ask questions about areas of the subject that you wish to better understand or for clarification and/or amplification.
- Read your classmates comments and presentations, and respond constructively.
- Offer personal/professional experiences/observations relevant to the items being discussed.

Participation Rubric:

	Unsatisfactory	Satisfactory	Exemplary
A minimum of 3 postings per forum on at least 3 separate days.	Less than 3 substantial postings.	Three required substantial postings.	More than the 3 substantial required posting.
Answers by Wednesday -----	Posting answers after Wednesday	Posting answers on Wednesday	Posting answers before Wednesday
Respond to classmates by Sunday			
Well reasoned with appropriate analysis.	No response or lacks applicability.	Response is applicable, but may not be thorough or lacks depth.	Thorough response with appropriate depth.
Appropriate dialog with classmates	Responses do not clearly relate to topic.	Responses relate to topic.	Responses clearly relate to topic.
Appropriate grammar, spelling, and APA references.	Spelling and/or grammar errors.	No spelling or grammar errors..	No spelling, grammar errors, or punctuation errors.

Student deliverables should be submitted on the specified date by midnight of the student's time zone. For purposes of scheduling, each week or module begins on Monday 12:01 AM and concludes the following Sunday at Midnight.

EXPECTATIONS FOR WRITTEN WORK:

VOCABULARY - You are expected to read and understand the material presented in the assigned text and articles you locate.

FORMAT - Papers submitted should be written in accordance with the **APA, Bluebook, or other recognized formatting style.**

GRAMMAR - Use active voice in your writing. Also use the spelling and grammar check feature of your Word Processor before submitting your papers.

Homework Assignments: Assignments require you to read and brief law cases. Read the information on ["briefing law cases"](#). Below is the grading rubric for your case "briefs"

CASE BRIEF GRADING RUBRIC

Outstanding

Proficient

Adequate

Inadequate

	A	B	C	D/F
Case Name and Citation	Complete case name and properly formatted citation appear at the top of the case brief	Complete case name is provided but citation is incomplete	Complete case name is provided but no citation is give	Neither the case name nor the citation appears at the top of the case brief OR both case name and citation are incorrect.
Operative Facts	Operative facts are relevant to the issue being examined by the court and are logically organized.	Facts are relevant to the question being answered but lack coherence or organization.	Irrelevant facts are included. Lack of logical organization.	Relevant facts are omitted or lost in discussion of unrelated information.
Procedural Facts	Procedural history of the case is clearly and logically presented in proper chronology.	Procedural history of the case is presented but chronology is confusing.	Some procedural history is presented.	No procedural history is presented.
Issue/Short Answer	Includes all elements (applicable law, issue being examined and relevant facts) in a well crafted, grammatically correct question. Answer responds to question being posed.	Issue is separately articulated, but does not include all elements; applicable law, issue being examined and relevant facts. Answer responds to question being posed.	Issue is not separately articulated, but implied through description of facts or discussion of law. Answer does not respond to question being posed.	Issue is not articulated No answer is given.
Law	Law is correct and is relevant to the question being answered. Rule(s) of law succinctly paraphrased rather than quoted.	Law is correct and is relevant to the question being answered, but is not paraphrased	Rules of law are used in providing answer, but it is unclear if writer understands the law and is properly applying it.	Rules of law are omitted from answer or incorrect law is used.
Rationale	The court's reasoning is presented in a clear and logical fashion, leading the reader to an understanding of the rationale behind the law.	Law is applied to the facts, but the underlying rationale is not clear.	Analysis is unclear, causing the reader to question whether the law is correct.	No analysis of the law is given.
Writing Mechanics	Sentence structure, grammar, punctuation are substantially correct. Each component's material is logically organized and presented in a clear, concise manner.	Sentence structure, grammar, punctuation are substantially correct. Organization is logical but needs better consistency and clarity.	Adherence to rules of writing is poor. Material lacks organization and/or is unclear, making it difficult to understand.	Rules of writing are ignored or misunderstood. No apparent logic to the organization of the material. Writing lacks clarity.

**above adopted from case grading rubric - [AAFPE.org website](http://AAFPE.org)

Students who plagiarize will receive zero credit on the assignment.

Contracts (6): Students will be required to "draft" [six \(6\) contracts](#), and this is worth 10% of your grade. **Final Contract Project:** [Final Contract Project](#) is the final project for the class and is worth 10% of your grade. it requires you to draft a contract including all of the legal concepts and principles you learned in this class.

Quizzes: The class is divided into weekly quizzes (20 multiple choice questions each). This is 30% of your grade.

Forum Discussions: The class is divided into weekly discussion forums. This is 15% of your grade.

Late Assignments Our ["Late Work" Policy](#) is firm.

Grading Policy: Letter grades will be determined based upon the following:

Grade Distribution

Quizzes - 30 % of your grade

Assignments- 35 % of your grade
Contracts (6) - 10 % of your grade
Final Contract Project - 10 % of your grade
Forum Discussions- 15 % of your grade

Grade Scale:

A	90-100
B	80-89
C	70-79
D	60-69
F	≤ 60

Please note that a grade of C or higher is required for each of the 12 paralegal certificate classes.

Points will be posted on the class website after each activity closes.

Reasonable Accommodation: For students requiring accommodation the DSPS office provides special assistance in areas like: registering for courses, specialized tutoring, note-taking, mobility assistance, special instruction, testing assistance, special equipment, special materials, instructor liaisons, community referrals, and job placement. The phone number for the Office of Students with Disabled Student Programs and Services is: (818) 364-7732.

Important Dates

Website opens Sunday 2/5/12 at 6 pm

February 05, 2012 Residency Determination Date for Spring 2012.
February 06, 2012 Day and Evening Classes Begin for Spring 2012.
February 11, 2012 Saturday Classes begin for Spring 2012.
February 17, 2012 - February 20, 2012 HOLIDAYS PRESIDENT'S DAY (COLLEGE CLOSED).
February 21, 2012 Last day to DROP with our incurring fees or with a REFUND for Spring 2012.
March 04, 2012 Last day to DROP without a "W" (No REFUND).
March 09, 2012 Last day to petition for Credit/No-Credit for Spring 2012.
March 09, 2012 Last day to do Section Transfer for Spring 2012.
March 29, 2012 Deadline to petition for Spring/Summer 2012 graduation.

March 30, 2012 CESAR CHAVEZ DAY (COLLEGE CLOSED).
April 02, 2012 - April 09, 2012 SPRING BREAK.
May 06, 2012 Last day to DROP with a "W".
May 26, 2012 Classes end for Spring 2012.
May 28, 2012 - June 04, 2012 FINAL EXAMS FOR SPRING 2012.
May 28, 2012 MEMORIAL DAY(COLLEGE CLOSED).
June 05, 2012 Graduation Day for Spring 2012.

Calendar of Activities

Chapter Quizzes

- Quiz A - Chp. 10 - Nature & Terminology of Contracts
- Quiz B - Chp. 11 - Agreement
- Quiz C- Chp.12 - Consideration
- Quiz D - Chp. 13 - Capacity
- Quiz E - Chp.14- Genuineness of Assent
- Quiz F - Chp.15- Statute of Frauds
- Quiz G - Chp. 16 - 3rd Party Rights
- Quiz H - Chp.17- Performance & Discharge
- Quiz I - Chp. 18 - Breach of Contract
- Quiz J - Chp. 19 - E-Contracts
- Quiz K - Chp. 20 - Formation of Sales & Lease Contracts
- Quiz L - Chp. 22 - Remedies for Breach of Sales Agreements
- Quiz M- Chp. 24 - Function & Creation of Negotiable Instruments
- Quiz N - Chp. 31- Agency Formation & Duties
- Quiz O - Chp. 21 Title
- Quiz P - Chp. 23 Warranties & Product Liability

Week 1 - Due 2-12-12

- Read the [syllabus for the class](#) and order the [textbook](#) - West Business Law 10th edition - <http://missionparalegal.com/wbl>
- Read [Dear Online Student](#)
- Read the Chapter 10 - Nature and Terminology of Contracts - Bus. Law 11th ed.
- Post your [Introduction](#)
- Discuss "[How to Study Law](#)" and post to moodle
- Discuss [Good Legal Writing](#) and post to moodle

- Discuss [The Uses of Argument](#) and post to moodle
 - Discuss [Analytic Thinking](#) and post to moodle
 - Discuss ["Character Counts"](#) and post to moodle
 - Discuss Differences between a "Case" and a "Code" ([10 Hour Law School](#)) and post to moodle
 - Discuss ["Recognizing Plagiarism"](#) and take the test
-

Week 2 - Due 2-19-12

- Read Chapter 11 - Agreement
 - #1 Chapter 10 - Nature and Terminology
 - #2 Chapter 11 - Agreement - Case Problem
 - Test #A Nature and Terminology of Contracts Test
 - weekly discussion
-

Week 3 - Due 2-26-12

- Read Chapter 12 - Consideration
 - #3 contract #1
 - Test #B Agreement Test
 - weekly discussion
-

Week 4 - Due 3-4-12

- Read Chapter 13 - Capacity
 - #4 Chapter 12 - Consideration
 - Test #C Consideration Test
 - read how to improve your test scores - <http://abogado.pbworks.com/w/file/fetch/48654239/exam.pdf> - <http://profj.us/26w/law1/improvemc.htm>
 - weekly discussion
-

Week 5 - Due 3-11-12

- Read Chapter 14 - Genuineness of Assent
 - #5 Chapter 13
 - Test #D Capacity Test
 - weekly discussion
-

Week 6 - Due 3-18-12

- Read Chapter 15 - The Statute of Frauds
 - #6 Chapter 14 case problem
 - #7 Chapter 15 case problem
 - Test #E Assent Test
 - weekly discussion
-

Week 7 - Due 3-25-12

- Read Chapter 16 - Third Party Rights
 - #8 Chapter 16 case problem
 - #9 contract # 2
 - Test #F Statute of Frauds Test
 - weekly discussion
-

Week 8 - Due 4-1-12

- Read Chapter 17 Performance and Discharge

- #10 Chapter 17
 - Test #G 3rd Party Rights test
 - weekly discussion
-

Week 9 - Due 4-8-12

- Read Chapter 18 - Breach of Contract
 - #11 Chapter 18 case problem
 - Test #H Performance and Discharge Test
 - weekly discussion
 - Spring Break 4/9/12 - 4/15/12
-

Week 10 - Due 4-22-12

- Read Chapter 19 - E-Contracts
 - #12 Chapter 19 case problem
 - Test #I Breach of Contract Test
 - weekly discussion
-

Week 11 - Due 4-29-12

- Read Chapter 20 Formation of Sales and Lease Contracts
 - #13 Chapter 20 case problem
 - #14 - contract #3
 - Test # J - E - Contracts Test
 - weekly discussion
-

Week 12 - Due 5-6-12

- Read Chapter 22 Performance and Breach of Sales and Lease Contracts
 - #15 Chapter 22
 - Test #K Formation of Sales and Lease Contracts Test
 - weekly discussion
-

Week 13 - Due 5-13-12

- Read Chapter 24 - The Function and Creation of Negotiable Instruments
 - #16 Chapter 24
 - #17 contract #4
 - Test #L Remedies for Breach of Sales Agreements Test
 - weekly discussion
-

Week 14 - Due 5-20-12

- Read Chapter 31 - Agency Formation & Duties
 - #18 - Contract # 5
 - #19 Chapter 31
 - Test #M Negotiable Instruments Tests
 - weekly discussion
-

Week 15 - Due 5-27-12

- Read Chapter 21 - Title
- Read Chp. 23 - Warranties & Product Liability
- #20 - contract #6
- #21 Chp. 21 - Title case problem
- Test #N Agency Test

- weekly discussion
-

Week 16 - Due 6-3-12

- #22 - Chp. 23 - Warranties & Productivity case problem
- #23 - Assignment on Torts/Crimes/Employment Law
- Test #O Title
- Test #P Warranties & Product Liability
- Final Contract Project "[invent a Product](#)" (10% of your final grade)
- weekly discussion

updated: 1/10/12